



CRÉDIT AGRICOLE GREEN COVERED BONDS

Investor Presentation – March 2021



DISCLAIMER

This document has been prepared by Crédit Agricole Italia S.p.A. and is confidential and is not to be reproduced by any person, nor to be forwarded or distributed to any person other than its original recipient. Failure to comply with this directive may result in a violation of the Securities Act of 1933, as amended (the "Securities Act"), or the applicable laws of other jurisdictions where it would be unlawful (the "Other Countries"). None of Crédit Agricole Italia or its affiliates, advisers, dealers or representatives takes any responsibility for these materials or any of its contents or in relation to any loss arising from its use or from any reliance placed upon it by any person.

No representation or warranty expressed or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained herein. None of Crédit Agricole Italia or its affiliates, advisers, dealers or representatives, or any other person, shall have any liability whatsoever (in negligence or otherwise) for any loss arising from any use of this document or its contents or otherwise arising in connection with this document.

The information, opinions, estimates and forecasts contained herein have not been independently verified and are subject to change without notice. They have been obtained from, or are based upon, sources we believe to be reliable but Crédit Agricole Italia makes no representation (either expressed or implied) or warranty on their completeness, timeliness or accuracy. Nothing contained in this document or expressed during the presentation constitutes financial, legal, tax or other advice, nor should any investment or any other decision be solely based on this document.

This document is for preliminary informational purposes only, limited in nature, and is not an offer to sell or the solicitation of an offer to purchase or subscribe for any securities and no part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. The information presented herein does not comprise a prospectus for the purposes of EU Directive 2003/71/EC (as amended by the EU Directive 2010/73).

Without limiting the foregoing, this document does not constitute an offer to sell, or a solicitation of offers to purchase or subscribe for, securities in the United States or Other Countries.

The securities referred to herein have not been, and will not be, registered under the Securities Act or the laws of Other Countries and may not be offered or sold within the United States or Other Countries or to, or for the account or benefit of, U.S. persons (except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act) or Other Countries persons.

Crédit Agricole Italia does not intend to register any portion of any offering in the United States or in Other Countries or to conduct a public offering of securities in the United States or Other Countries.

All of the numerical data provided in this document is derived from Crédit Agricole Italia's consolidated and corporate financial statements or from its registration document and annual report and financial review updates, unless otherwise indicated.

This document is not intended for distribution to, or use by, any person or entity in any jurisdiction or country where such distribution or use would be contrary to law or regulation.

By receiving this document you agree to be bound by the foregoing limitations.

Forward-Looking Statements

This communication may contain forward-looking information and statements about Crédit Agricole Italia Forward-looking statements are statements that are not historical facts. These statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, products and services, and statements regarding future performance. Forward-looking statements may be identified by the words "believe," "expect," "anticipate," "target" or similar expressions. Although Crédit Agricole Italia's management believes that the expectations reflected in such forward-looking statements are reasonable, investors are cautioned that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of Crédit Agricole Italia, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include, but are not limited to, those discussed or identified in the annual reports and other filings with the French Autorité des marchés financiers made or to be made by Crédit Agricole Italia. Crédit Agricole Italia undertakes no obligation to publicly update its forward-looking statements, whether as a result of new information, future events, or otherwise.



Contents

- 1** Executive Summary
- 2** Crédit Agricole Italia Banking Group
- 3** Crédit Agricole Italia Banking Group Financial Highlights
- 4** Italian Housing Market
- 5** Crédit Agricole and Sustainability
- 6** Crédit Agricole Italia Green Covered Bond
- 7** Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8** Crédit Agricole Italia OBG Programme
- 9** Appendices
- 10** Contact list

EXECUTIVE SUMMARY (1/2)

Crédit Agricole Italia Banking Group Highlights

- ❑ Crédit Agricole Italia (CAI) Banking Group is 75.6% controlled by Crédit Agricole S.A., alongside Regional Banks, which own 9.3% (via Sacam International)
- ❑ Relaunch of commercial activity, back to pre-crisis levels, with record-high production achieved in the fourth quarter
- ❑ Group's net income: €206*mn in December 2020 (-34.4% YoY), a figure that includes additional provisions on loans related to both future Covid-19 impacts and the ongoing derisking process
- ❑ Increase in loans (+7,6% vs. Dec. 2019) driven by the good performance of both home loans and loans to businesses
- ❑ Direct funding increased by +10.6% YoY driven by the trend of strong growth in savings held for protection from the crisis
- ❑ Assets under management increased by +5.0% YoY thanks to virtuous dynamic of net inflows
- ❑ Crédit Agricole Italia (CAI) is rated Baa1/Stable/P-2 by Moody's

Covered Bond Milestones

- ❑ 2013: Crédit Agricole Italia OBG Programme of €8bn created
- ❑ 2014: Inaugural market issue of €1bn
- ❑ 2018: Programme extended to €16bn
- ❑ Currently outstanding: €1.75 bn retained OBG; €8.25 bn market OBG
- ❑ 2021: Inaugural Green Covered Bond

The covered bonds issued by Crédit Agricole Italia are rated Aa3 by Moody's

*Before impairment of goodwill

EXECUTIVE SUMMARY (2/2)

Crédit Agricole Italia Banking Group Funding Strategy

- Crédit Agricole Italia is historically funded mostly by customers, through deposits and senior unsecured bond issues* placed via retail branches;
- The covered bond market has offered Crédit Agricole Italia
 - Access to longer term maturities
 - Diversification, in terms of funding tool and broad market investor base
- The issuance of covered bonds
 - Adds value to the main asset of the Group represented by mortgage loans
 - Provides for a countercyclical, long-term refinancing option as part of the Group's funding mix
 - Allows for the optimization and stabilization of long-term funding costs
 - Is in line with Crédit Agricole S.A.'s strategy of limiting cross-border funding flows

Crédit Agricole Italia Green OBG

- Crédit Agricole Italia will issue the first green OBG on the Italian market:
 - within the existing Covered Bond Programme of Crédit Agricole Italia
 - under the existing Green Framework of Crédit Agricole Group, with the addition of a specific Appendix prepared by Crédit Agricole Italia (with a focus on eligibility criteria for Green Residential Real Estate)
 - with a Second Party Opinion provided by VIGEO



Contents

- 1 Executive Summary
- 2 Crédit Agricole Italia Banking Group**
- 3 Crédit Agricole Italia Banking Group Financial Highlights
- 4 Italian Housing Market
- 5 Crédit Agricole and Sustainability
- 6 Crédit Agricole Italia Green Covered Bond
- 7 Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8 Crédit Agricole Italia OBG Programme
- 9 Appendices
- 10 Contact list

CRÉDIT AGRICOLE ITALIA BANKING GROUP

Organization & History

As at December 2020

2006

- Significant development of Crédit Agricole Group's International retail banking business line with the announced acquisitions of Cariparma, FriulAdria and 202 Banca Intesa branches in Italy

2008

- Creation of Crédit Agricole Leasing Italy; acquisition from Intesa of a leasing portfolio originated by Cariparma

2009

- Cariparma takes control of Crédit Agricole Leasing Italy from CAL&F

2011

- Acquisition of 96 branches and Carispezia from Intesa Sanpaolo S.p.A.

2013

- Creation of Cariparma OBG

2015

- Creation of Crédit Agricole Group Solutions: Group Services Company (IT, real estate, back-office)

2017

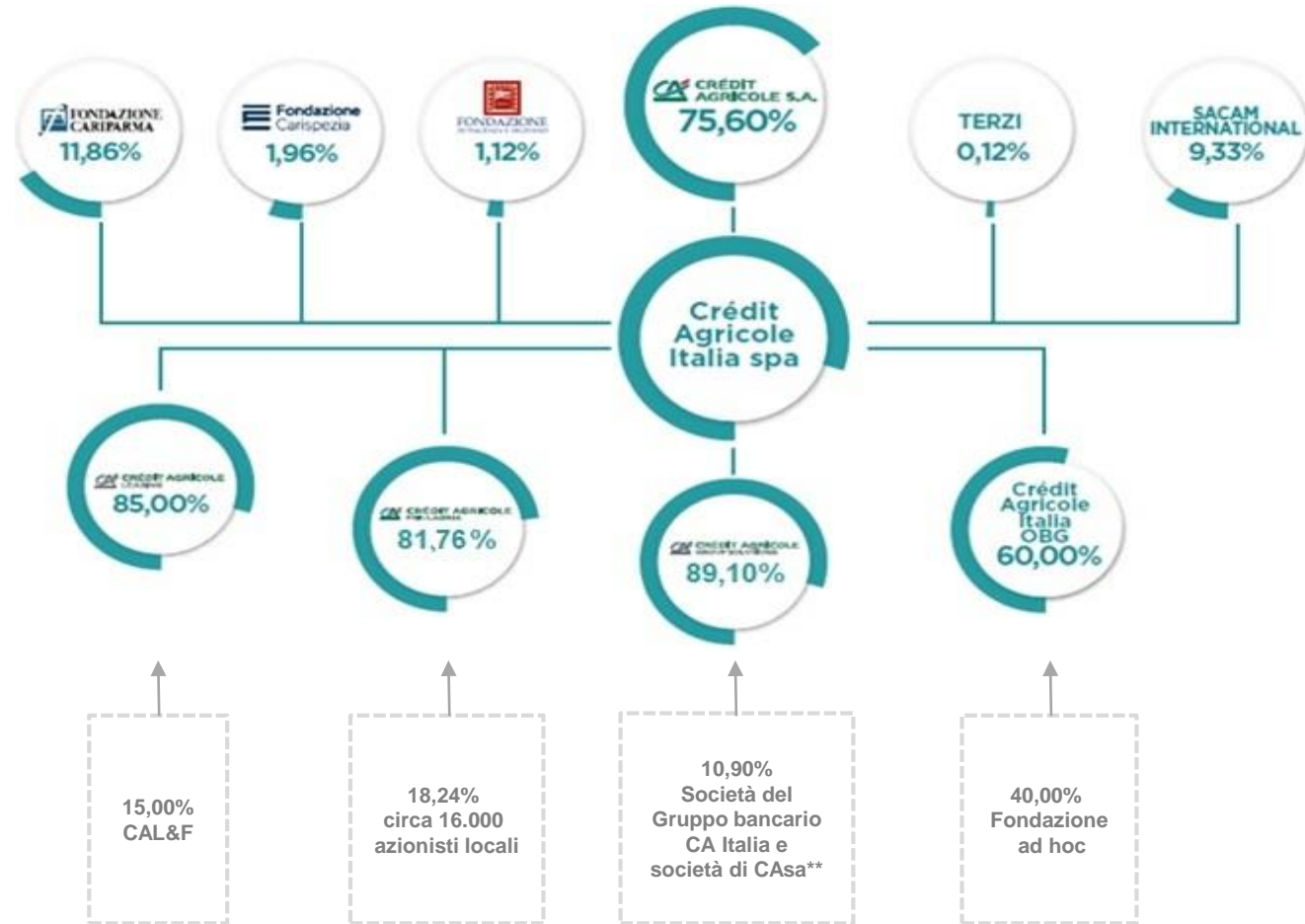
- On 21 December CA Cariparma acquired Cesena, Rimini and San Miniato Savings Banks

2018

- In 2018 merger in CA Cariparma of San Miniato, Cesena and Rimini

2019

- In February rebranding of CA Cariparma in Crédit Agricole Italia S.p.A.
- At the end of July CA Italia acquired 100% of CA Carispezia's capital with its merger into the parent company



* Crédit Agricole regional banks (Caisses regionales)

** Crédit Agricole Group Solutions shareholders: Crédit Agricole Italia (89.10%), Crédit Agricole FriulAdria (8.75%), Crédit Agricole Leasing Italia (1.19%), Agos (0.75%), Eurofactor (0.06%), Amundi SGR (0.06%), Amundi RE Italia SGR (0.01%), CA Vita (0.04%), CA Assicurazioni (0.04%)

CRÉDIT AGRICOLE ITALIA BANKING GROUP

Dynamic commercial activity, profitability in constant progression

Key numbers

TOTALS

130,4 Bn €

Total Funding

AuM +5% vs dec-19
Direct f. +10,6% vs dec-19

50,2 Bn €

Loans to Customers**

+7,6% vs dec-19

1.894 Mm €

Revenues

-3% y/y

206 Mm €

Net income*

-34% y/y

19,7%

Total Capital Ratio

14,0%

CET 1 (fully loaded)

84 bps

Cost of Credit***

Baa1

Rating****

highest level of
the Italian
banking system

Constant attention to credit quality and high levels of liquidity

51,2

NPL Coverage Ratio (%)

242%

Liquidity Coverage Ratio

Presence on the territory

More than
2 million
of customers

Around **9 800**
employees

11 Regions
of presence

3,63%
Market share*****



The Group positions itself as a proximity bank, covering all market segments



RETAIL, with 871 branches and
61 business centers



PRIVATE, con 23 mercati
e 18 distaccamenti



BANCA D'IMPRESA, with 28 markets
and 9 detachments, 1 area large
corporate



FINANCIAL ADVISORS,
WITH 13 markets



Contents

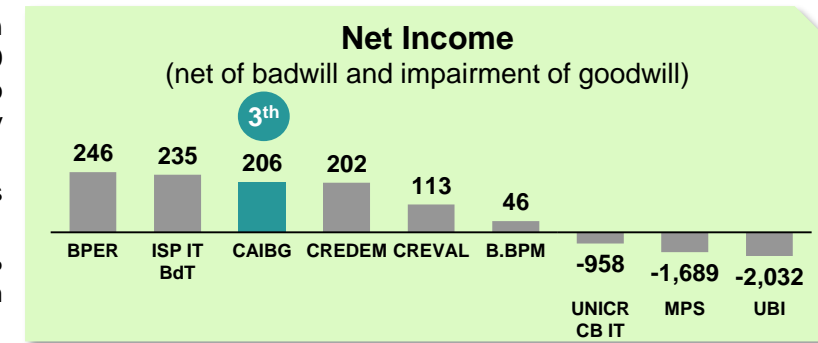
- 1 Executive Summary
- 2 Crédit Agricole Italia Banking Group
- 3 Crédit Agricole Italia Banking Group Financial Highlights**
- 4 Italian Housing Market
- 5 Crédit Agricole and Sustainability
- 6 Crédit Agricole Italia Green Covered Bond
- 7 Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8 Crédit Agricole Italia OBG Programme
- 9 Appendices
- 10 Contact list

CRÉDIT AGRICOLE ITALIA BANKING GROUP FINANCIAL HIGHLIGHTS (DECEMBER 2020)

Resilience of profitability despite of the Covid-19 emergency

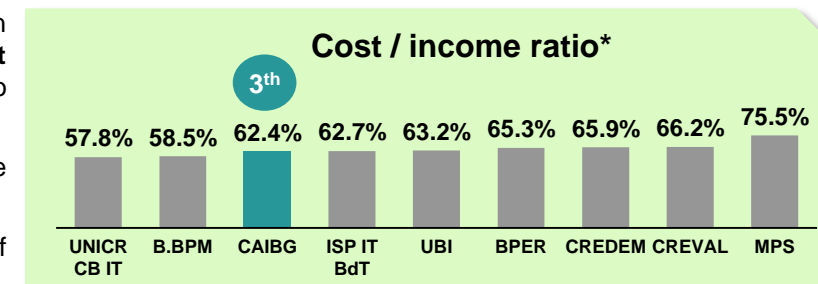
Resilient profitability and Business momentum sustaining the real economy

- The Group in 2020 generated a **net income of Euro 206 million** (before impairment of goodwill), **down by -34.4% YOY**, a figure that includes additional provisions on loans related to both **future Covid-19 impacts** and the **ongoing derisking process**, totaling Euro **192 million** (stated net income of Euro -53.4 million); these results give once again evidence of the Crédit Agricole Italia Banking Group's ability to generate sustainable profitability, despite the health emergency;
- In order to provide support to households and businesses, Euro 2.4 billion of State Guaranteed Loans were made available and already disbursed, together with 10.8 billion worth of loans under moratoria;
- the trend in **home loans** fully reflects the return back to pre-crisis levels: the stock increased by +5.5% YoY, with the number of new loans increasing by +9.0% vs. Q4 2019 and with record-high production in December.



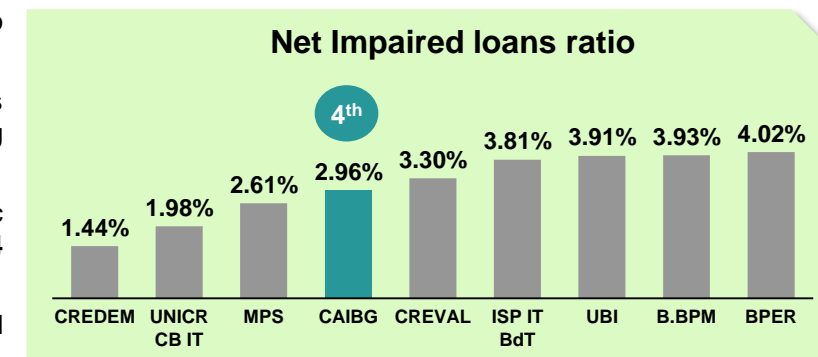
Expenses under control while keeping attention to customer centrality and innovation

- Operating expenses decreased by -1,1% YoY*** despite the increase in depreciation and amortization subsequent to higher investments supporting the business (+5.1% YoY); **the ordinary component** (which excludes also the non-recurring costs to manage the Coronavirus emergency) continued to **decrease by -3.0% YoY** thanks to the **continuous focus on operational efficiency**.
- The **Customer Recommendation Index** sets at **+8 points in 2020** (increasing vs. 2019), with the Group ranking second among universal banks in Italy.
- In 2020, Digital Academy, the internal online training platform, provided over 500 thousand hours of training (equal to approximately 74,000 training days), on average about 60 hours of training per person.



Constant focus on asset quality

- The ratio of **net non-performing loans** and the ratio of **net bad loans** further decreased YoY coming to **2.96%** (vs. 3.5% in Dec. 2019) and **0.9%** (vs. 1.3% in Dec. 2019), respectively;
- The **stock of gross NPLs decreased by -12.3% YoY**, following the **disposals of NPLs for a gross amount of over Euro 500Mln**, concentrated in the fourth quarter. Coverage ratio of non-performing loans at 51.2% with a 68.4% coverage ratio for bad loans;
- Recognized additional provisions for Euro 192 million, mainly due to the revision of the macroeconomic scenario affected by Covid-19 and to the disposal of a stock of NPL, leading the **cost of credit to 84 bps**. Net of these provisions, the **ordinary cost of credit** would be equal to **46 bps**;
- The **default rate is 1.0%**, in line with the figure of December 2019 before the Covid-19 crisis, and includes the effect of the application of the new definition of default



CRÉDIT AGRICOLE ITALIA BANKING GROUP FINANCIAL HIGHLIGHTS

Crédit Agricole Italia Banking Group: 31/12/2020 key indicators

LOANS (€bn)

Loans to customers	50,2
--------------------	------

FUNDING (€mn)

Funding from customers & debt securities issued	55,0
---	------

RATIOS

Cost of credit (net adjustments / net loans)	84 bps
--	--------

Net Bad Debts ratio (% net loans)	0.9%*
-----------------------------------	-------

Bad Debts coverage ratio	68.4%*
--------------------------	--------

Net NPL ratio (% net loans)	2.96%*
-----------------------------	--------

NPL coverage ratio	51.2%*
--------------------	--------

CAPITAL AND LIQUIDITY RATIOS (€mn)

Own funds	5,339
-----------	-------

Shareholders' Equity	6,400
----------------------	-------

CET1 ratio (fully loaded)	14.0%
---------------------------	-------

Total capital ratio	19.7%
---------------------	-------

Liquidity Coverage Ratio (LCR)	242%
--------------------------------	------

RATINGS

Moody's Long Term Bank Deposits Rating	Baa1**	Stable
--	--------	--------

Moody's Short Term Bank Deposits Rating	P-2
---	-----

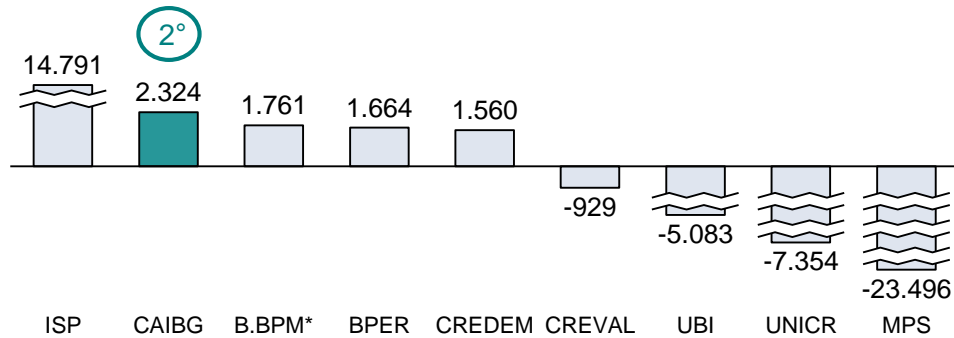
Covered bonds rating assigned by Moody's	Aa3**
--	-------

Source: 2020 Italian banking groups' results disclosure

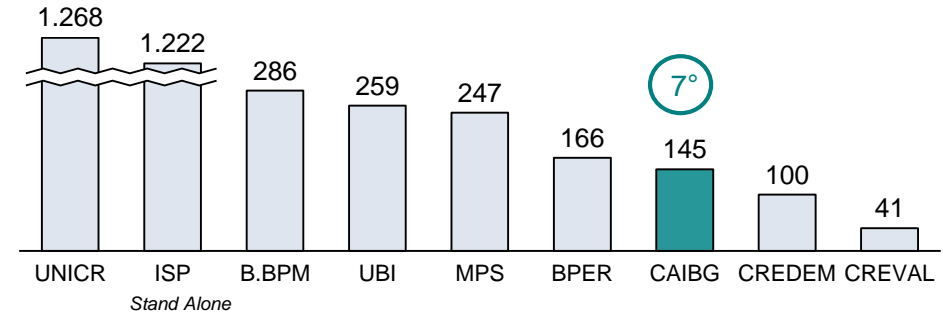
CRÉDIT AGRICOLE ITALIA BANKING GROUP FINANCIAL HIGHLIGHTS

Ranking at 31/12/2020

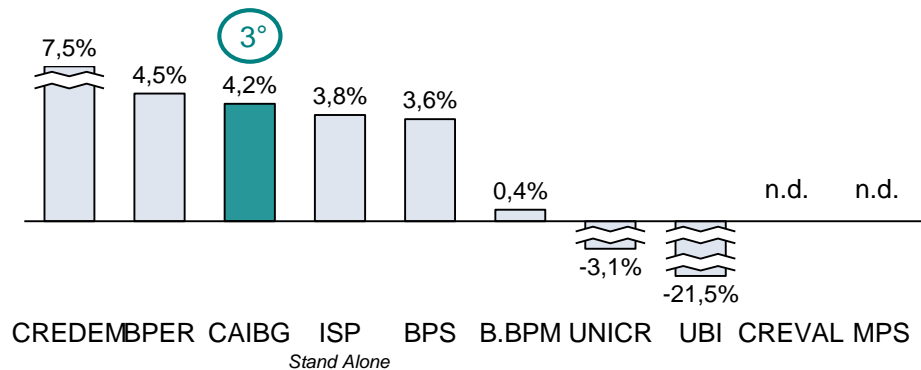
CUMULATIVE NET INCOME 2011-2020 (million €)



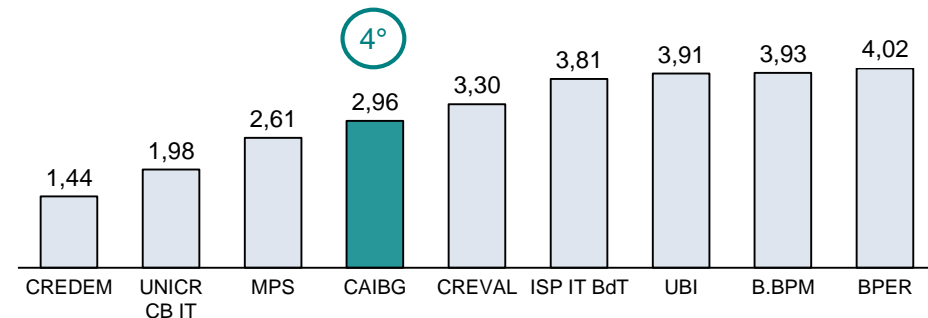
TOTAL VOLUMES (billion €) (Customer loans + Direct Funding + AuM)



ROTE (%) (net of badwill and impairment of goodwill)



NET NPL RATIO (% net loans)

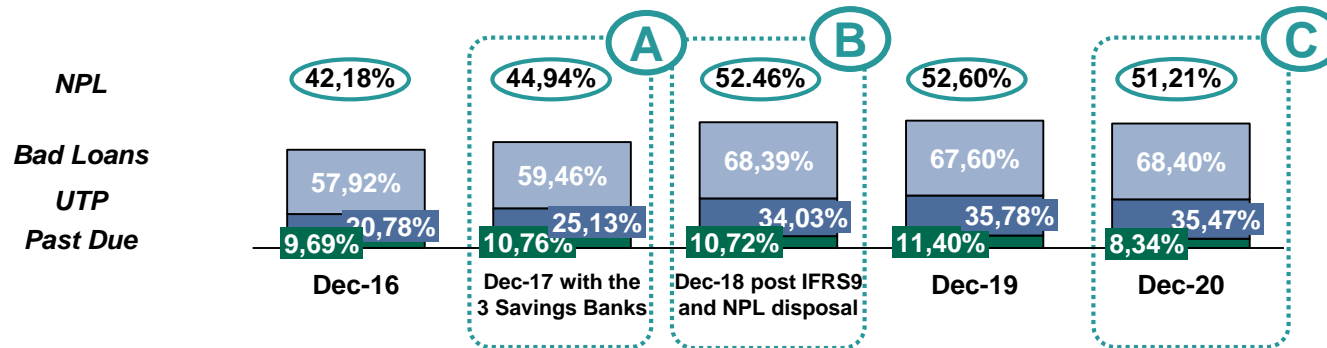


Competitors' performance are influenced by their different organizational structure as the inclusion, for some, of asset management, consumer credit, insurance or investment banking divisions.

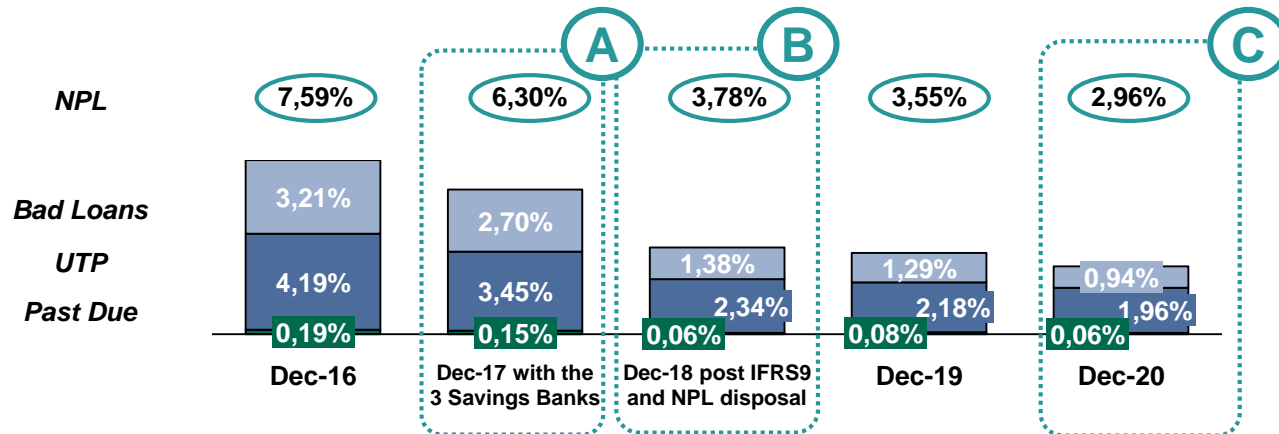
CRÉDIT AGRICOLE ITALIA BANKING GROUP FINANCIAL HIGHLIGHTS

Asset Quality

NPL COVERAGE RATIO (%)



NET NPL RATIO (% net loans)



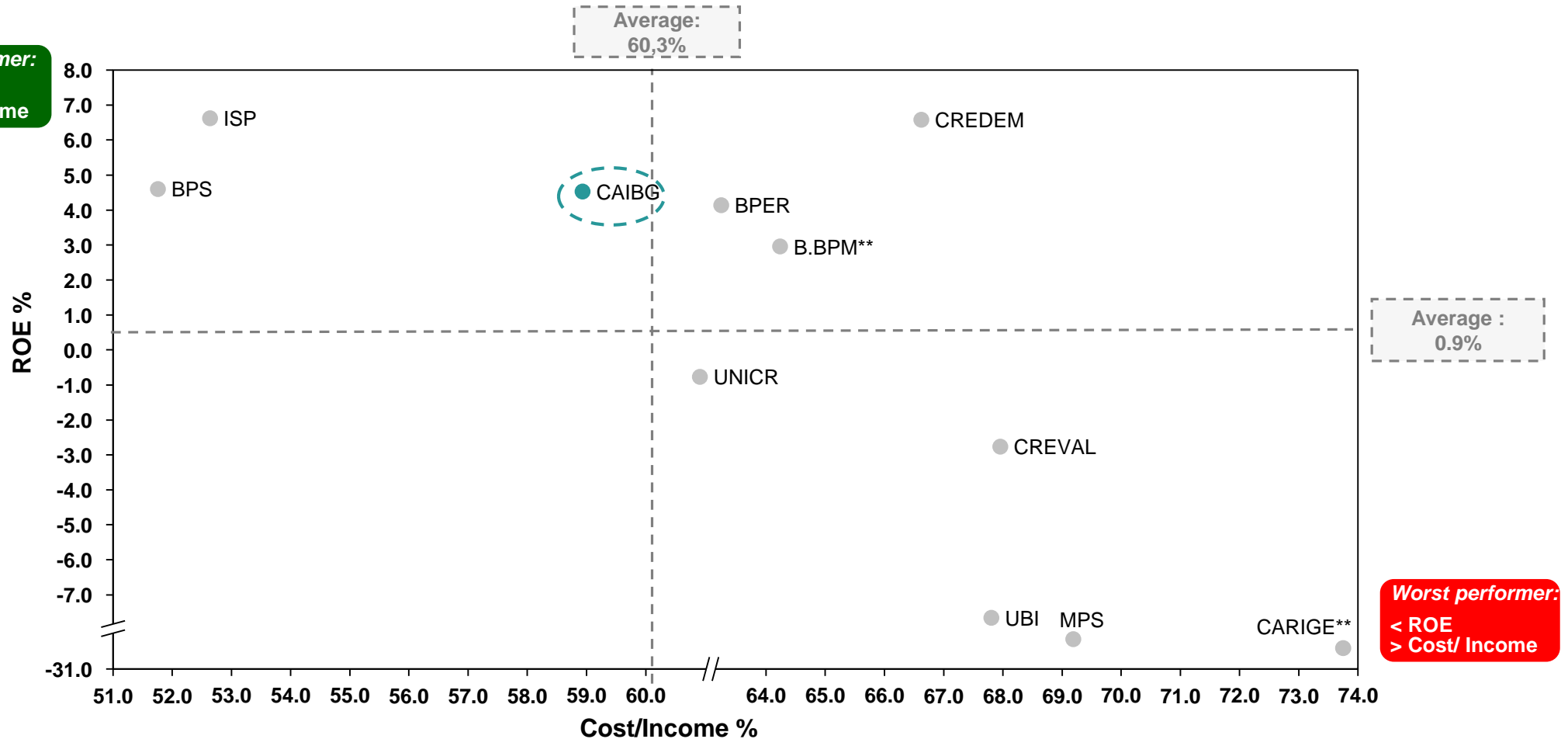
- A** The acquisition in 2017 of the three Savings Banks have positively influenced the asset quality of the Group: it has been acquired the “sound” part of the savings banks in order to exclude the majority of impaired loans;
- B** Adoption of the new financial reporting standard on financial instruments (IFRS9), and - over the year - making a disposal of 1.4bn of gross NPL (26% of total NPLs), achieving a 37% decrease in net non-performing loans vs. December 2017.
- C** Despite market conditions, net NPL ratio further decreased YoY and came to 2,96%, following the disposals of NPLs for a gross amount of over Euro 500Mln (-12.3% YoY), concentrated in the fourth quarter.

CRÉDIT AGRICOLE ITALIA BANKING GROUP FINANCIAL HIGHLIGHTS

Stably among the best performers

ROE and Cost/Income ratios*: December 2014 – December 2020

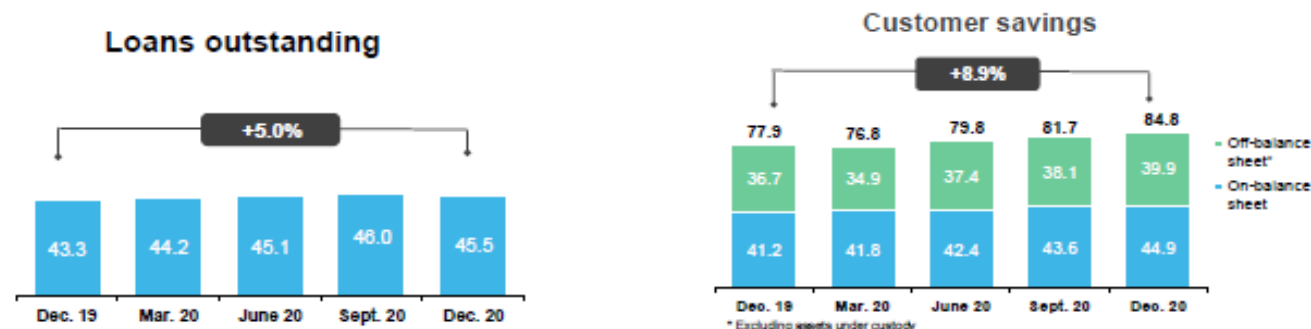
Best performer:
 > ROE
 < Cost/ Income



CRÉDIT AGRICOLE ITALIA BANKING GROUP FINANCIAL HIGHLIGHTS

31/12/2020 results as disclosed by Crédit Agricole S.A.

Activity indicators (€bn)



Continued support of the economy

- **Loans outstanding:** growth driven primarily by corporate loans (€2.4 bn in state-guaranteed loans in 2020, loans excl. state guaranteed loans⁽¹⁾ stable +0.5% Dec/Dec); continued recovery in home loans +5.5% year-on-year; disposal of €0.5 bn in NPL
- **On-balance sheet deposits (+8.9% Dec/Dec)**, mainly on-demand deposits of individuals and corporates; managed deposits (+8.8% Dec/Dec) driven by market valuations and by the return of business momentum to pre-lockdown levels

Gross operating income +0.6% Q4/Q4

- **Revenues up +0.9% Q4/Q4:** net interest margin down, fee and commission income back to the Q4-19 level thanks to credit insurance and UCITS.
- **Operating expenses under control**, with investments in multi-channel business offset by equipment streamlining savings
- **Cost of risk under control** at 93 bp for the full year including additional provisions on loan disposals; NPL ratio down (6.5% versus 7.3% in Q3), coverage ratio at 60.8% (up 120 bp excluding loan disposal), increase in NPL provisions in Q4

Contribution to earnings (In €m)	Q4-20 underlying	Δ Q4/Q4 underlying	2020 underlying	Δ 2020/2019 underlying
Revenues	490	+0.9%	1,827	(3.0%)
Operating expenses excl.SRF	(321)	+1.1%	(1,170)	(0.9%)
SRF	-	n.m.	(25)	+14.2%
Gross operating income	169	+0.6%	632	(7.2%)
Cost of risk	(113)	+81.8%	(428)	+70.4%
Net income on other assets	(0)	x 5.4	66	n.m.
Income before tax	56	(46.9%)	269	(37.3%)
Tax	(11)	(66.9%)	(71)	(46.8%)
Net income	46	(37.8%)	198	(33.0%)
Non controlling interests	(12)	(36.1%)	(54)	(32.2%)
Net income Group Share	33	(38.5%)	144	(33.3%)
Cost/Income ratio excl.SRF (%)	65.5%	+0.1 pp	64.0%	+1.4 pp

(1): CA Italia outstanding state-guaranteed loans at 31 December 2020: €2.4 bn; excluding disposal of €450 m in non-performing loans



Contents

- 1 Executive Summary
- 2 Crédit Agricole Italia Banking Group
- 3 Crédit Agricole Italia Banking Group Financial Highlights
- 4 Italian Housing Market**
- 5 Crédit Agricole and Sustainability
- 6 Crédit Agricole Italia Green Covered Bond
- 7 Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8 Crédit Agricole Italia OBG Programme
- 9 Appendices
- 10 Contact list

ITALIAN HOUSING MARKET

General trends are positive, residential market is expected to grow

Deep contraction in sales on 2020 due to the Covid Crisis

The real estate market at the beginning of 2020 was rather robust. Housing sales had increased by +4.3% in 2019, ending five years of growth in transactions. The health crisis and the containment measures implemented from March 2020 put a stop to this dynamic. During the first half of the year, sales fell by 21%, bringing the level at the end of June to that of 2017. The fall in sales was generalized and symmetrically affected major cities and peri-urban areas. The halt of containment, the support measures that limited the decline in purchasing power combined with the banking sector's still accommodating credit policy helped the property market to recover in Q3. The real estate transactions was back to normal, up +3.1% year-on-year in Q3, from 116,000 in Q2 2020 to 141,000 in Q3, bringing the decline over the first three quarters of the year to +13.9% on a cumulative basis. November forecasts from Nomisma expect a reduction of -17.1% in 2020 in soft scenario that remain the more expected and -18.7% in a hard one. The prospects for 2021 are also marred by the health crisis with a decrease -1.1%. The recovery in sales is expected only in 2022. Investment demand bounce back in 2019, but this phenomenon has been overtaken by the health crisis, with investors' attention once again becoming lukewarm as they wait to measure the effects of the post-pandemic scenario on values.

Prices rises in 2020 but will fall in 2021

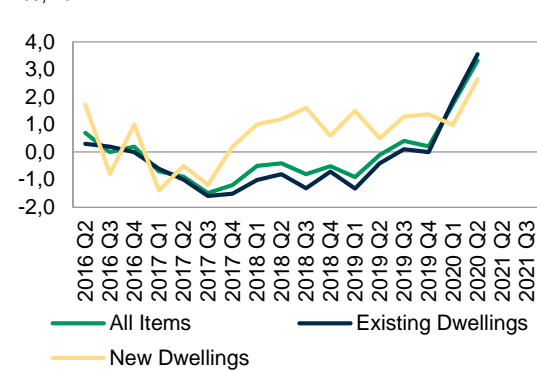
At the same time, the pressure on property prices that had been maintained in Q2 moderated in Q3. The house price index fell -2.5% quarter-on-quarter but rose +1% year-on-year (after +3.3% in Q2 2020). In the first three quarters of 2020, house prices will have increased by +2.0% compared with the same period in 2019. The growth of acquisitions for 2020 is +1.9% (+2.2% for new housing and +1.8% for old housing). This upward momentum should end in 2021, giving way to an inflection in property prices. A tightening of household credit motivated by prudent bank management, fairly contained economic growth in 2021 and still penalized by the health crisis, should fuel deflationary pressure on prices estimated at -1.6%.

Residential market forecast (Nomisma)

	2019	2020 E	2021 E	2022 E
Transactions	4,3%	-17,1%	-1,1%	6,0%

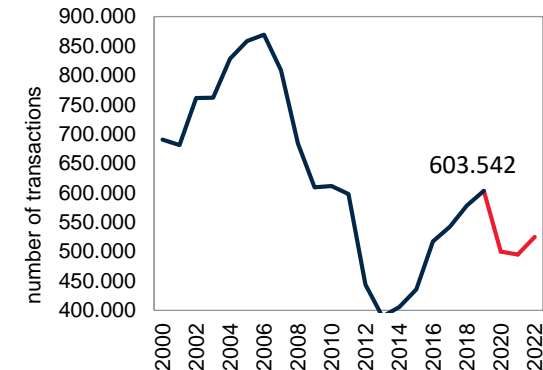
Sources: Nomisma (november 2020), Crédit Agricole S.A.

House Price Index



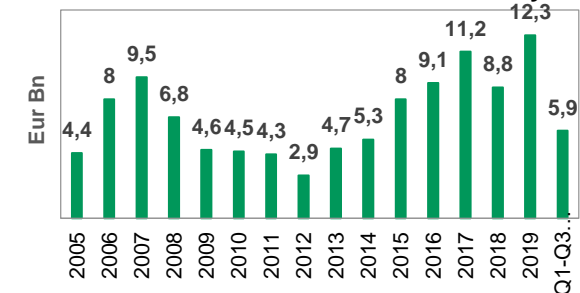
Source : Istat, Agenzia delle Entrate, Crédit Agricole

Residential transactions



Source : Nomisma, Crédit Agricole S.A.

Non-residential investments in Italy



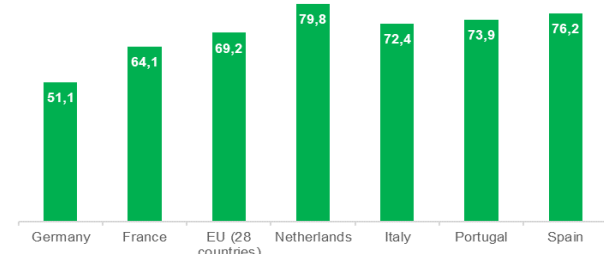
Source : Nomisma, Crédit Agricole S.A.

ITALIAN HOUSING MARKET

The mortgage loan market stood dynamic despite the crisis

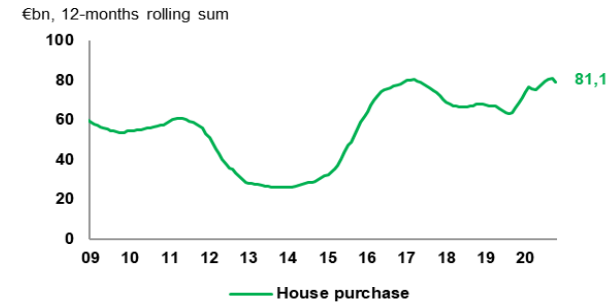
- The Italian mortgage loan market is small compared to that of other European countries : Italy is the third economy in the Euro area but only the fifth mortgage loan market
- The high ownership rate (72.4% at-end 2019) is among the highest in the EU and limits both sales volumes and mortgage loan market growth
- The third quarter of 2020 saw a strong growth in the production of home loans driven by the economic-growth after the lockdown period. It was also allowed by the decrease of interest loans, which stood at a very low level.
 - Despite the Covid crisis, new lending stood at €17,6bn for the Q3-2020, compared to €14,8bn a year ago. The new lending came to €55,4bn for the first nine months of 2020 compared to €45,8bn a year ago.
 - This record in the production was allowed by the interest rates ; they have reached the floor of 1,26% in July.
 - In this context, the fixed-rate mortgage contracts remain clearly predominant: 88.9% at end-May 2020 vs. 74.8% at end-2018 (source: Nomisma).
 - The average amount of mortgages loans granted in Q2-20 was 126 K€, showing a sharp increase since Q4-2019 (source: Crif).
- The level risks in the mortgage loan market have receded to a low level
 - The default rate in Q1-20 reach a low level of 1% (source: Crif).

Ownership rate (as at 31/12/2019)



Source : Eurostat, Crédit Agricole S.A./ECO

Production of loans to HH

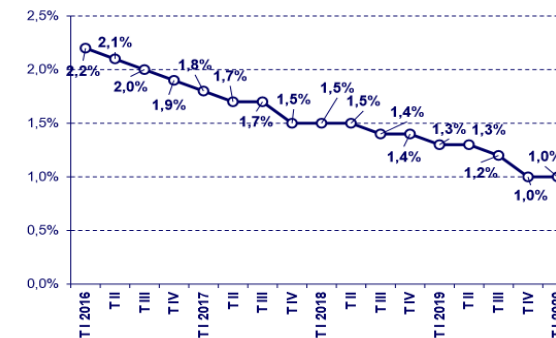


Source : Bank of Italy, Crédit Agricole S.A./ECO

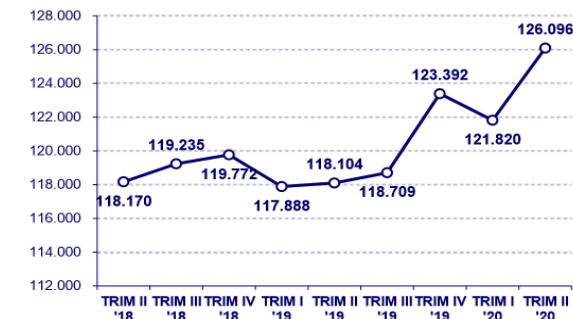
Consumer HH, npis serving HH and unclas.

NPL by categories												
€Bn	NPL for resident sectors (ex. MFI)			Bad loans			Unlikely-to-pay			Past Due		
	Jun-20	QoQ	YoY	Jun-20	QoQ	YoY	Jun-20	QoQ	YoY	Jun-20	QoQ	YoY
Loans for house purchase	11,7	0,9%	-28,4%	6,1	0,9%	-28,4%	4,9	1,8%	-5,2%	0,7	16,0%	44,3%

% Positions in default



Average amount of mortgages loans granted (€)





Contents

- 1 Executive Summary
- 2 Crédit Agricole Italia Banking Group
- 3 Crédit Agricole Italia Banking Group Financial Highlights
- 4 Italian Housing Market
- 5 Crédit Agricole and Sustainability**
- 6 Crédit Agricole Italia Green Covered Bond
- 7 Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8 Crédit Agricole Italia OBG Programme
- 9 Appendices
- 10 Contact list

CRÉDIT AGRICOLE AND SUSTAINABILITY

A commitment that began several years ago

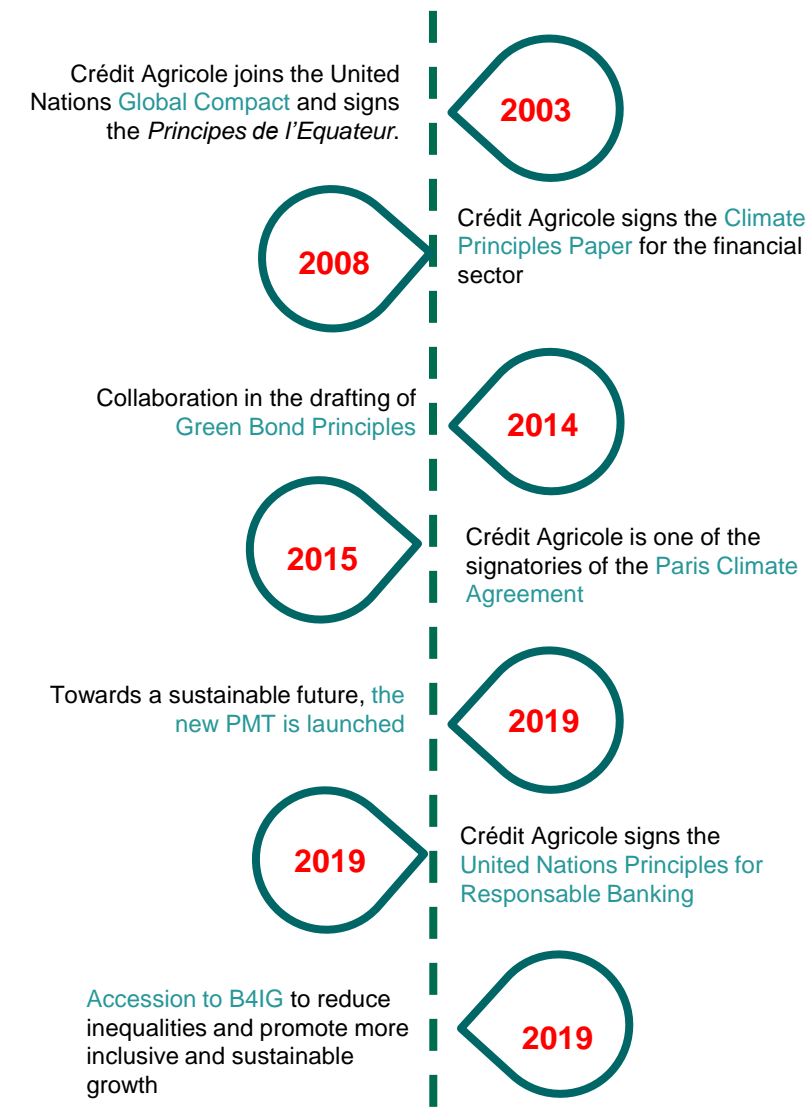
WE BELIEVE IN A SUSTAINABLE FUTURE

As **Crédit Agricole Italia Banking Group**, we are part of a large international group, Crédit Agricole, which has made sustainability a distinctive value of its identity, in a path that continues to renew itself with **new challenges and objectives**.

European leader in responsible investments, the Group intends to reinforce its commitment by moving away from thermal coal by 2030 in the EU and the OECD. With **Amundi**, it is also continuing its shared commitment to ensure that **100% of its funds** respect **ESG analysis criteria**.



The Crédit Agricole Group has always been an active player in the field of corporate social responsibility and sustainability, along a path that began several years ago and continues to this day.



CRÉDIT AGRICOLE ITALIA AND SUSTAINABILITY

How our commitment is realized: Driver and principle activities

WE FOCUS ON THE GREEN

- EUR 100 mln loan facility with favourable terms for [virtuous green companies](#)
- [Green Mortgage](#), designed for families, which allows to buy a house with incentives for the purchase of high energy efficiency buildings
- [Leasing finance](#) dedicated to energy transition



SYNERGIES WITH COMPANIES

Asset Management from an ESG perspective, in collaboration with [Amundi](#) and synergy with [CACIB](#) for green bond issues and green loans



CIRCULAR ECONOMY

Creation of a competence centre dedicated to the social economy and the development of [Circular Economy](#) projects.



INNOVATION

We nurture change and invest in competence. Thanks to [Le Village](#) (in Parma and Milan) we support new forms of enterprise and future employment. The Group was awarded in 2019 for [Mutuo Map*](#) (most innovative product of 2019) and won the [ABI prize for innovation 2020](#).



SUSTAINABLE CONSTRUCTION

The [CA Green Life in Parma](#), which opened in 2018 and is the Group's headquarters, has been awarded as one of only three Italian buildings included in the "Library Case Study" of the World Green Building Council – the body that certifies the world's most advanced sustainable buildings.



SUSTAINABLE MOBILITY

Collaboration with [Leasys](#) to promote sustainable mobility as part of the broader [«Green Way»](#). Crédit Agricole Italia also won [Mobility Innovation 2020](#) award and for the second year in a row was awarded by [UP2Go](#) as the best CO2 saving company. Thanks in part to the large number of colleagues who took part in [Bike2Work](#), over 13,100 Kg of CO2 were saved in 2020 for almost 62.000 km travelled.



CENTRALITY OF PEOPLE



The [centrality of people](#) is emphasised through dedicated events and documents (Chart of Respect, Ethical Charter, inclusion Month). The [ABI Protocol](#) for the repairment of loans women victims of gender-based violence was signed and a [Reverse Mentoring](#) project was launched to promote the enhancement of skills. Lastly, for the 13th year running, the Group was certified [Top Employers](#).

SUPPORTING TERRITORIES



We bring value to the territory by supporting the economic fabric with long-term projects: from charity and sponsorship projects to Payroll Giving and the solidarity initiatives launched on [CrowdForLife](#), our crowdfunding portal. In 2020, 2,4 billion in government-guaranteed loans were made available and already disbursed in support of households and businesses, as well as a [ceiling of 10,8 billion in moratoria](#).

CRÉDIT AGRICOLE IN ITALY AND SUSTAINABILITY

Green and Sustainability at heart of Group DNA: Group initiatives and projects

What does Sustainability mean in the CA Group in Italy?

A sustainable commercial offer



« Green & Climate Finance »

CACIB : 1° Green Bond Arranger & Bookrunner in Italy, Top 3 Bookrunner for Italian FI bonds, Green Loans for projects certified ESG

Socially Responsible Investments

AMUNDI : By the end of 2021 il 100% of the 1.500 billions managed by Amundi globally will be managed according to ESG criteria; in Italy Amundi already manages €300 billion in socially responsible investments

In 2020: In the annual assessment of the Principles for Responsible Investment, Amundi obtains the highest grade (A+) for its ESG strategy



Products and services « Green »

CA ITALIA / CA LEASING : Facilitated financing for renewable energy projects (installation of solar panels, activation of biogas plants, wind, hydroelectric, geothermal)

BANCASSURANCE : covers focused on sustainable mobility needs; Foraggio SAT covers

AGOS Funding for individuals to purchase electric or hybrid vehicles; automakers

In 2020: Leasys Mobility Store opens inside agencies
Crédit Agricole Italia, dedicated offers for car rental hybrid and electric cars



Green behaviors adopted by employees



Adoption of a code of conduct and CRS



Sustainable building

Four locations «Leed Platinum Certified»:

- Green Life di CA ITALIA (Parma)
- Leasys (Rome)
- AMUNDI (Milan)
- Green Life 280 di Agos (Milan)

Supplier Sustainability

ECO VadisGold certification for responsible purchasing policies



Training for students

Training activities for young people on financial topics (Banking Group and AGOS)

A crowdfunding tool



Tool as a **meeting point** between subjects of the third sector, looking for funds to implement their idea for the benefit of the community, and those who aspire to support their projects: **a bridge that facilitates the relationship of the parties and enables the growth of the territories**

In 2020: **Crédit Agricole For Future** group initiative to support education and training projects



Emergency Covid-19

In 2020: a Group effort of **more than 2,5 euro millions**



In addition to numerous initiatives to provide concrete help from the very first weeks, the Group supported the **Italian Red Cross** in particular by donating 1 million euros for the purchase of equipment and vehicles. The **crowdfunding portal** raised 500 thousand euros.



Contents

- 1 Executive Summary
- 2 Crédit Agricole Italia Banking Group
- 3 Crédit Agricole Italia Banking Group Financial Highlights
- 4 Italian Housing Market
- 5 Crédit Agricole and Sustainability
- 6 Crédit Agricole Italia Green Covered Bond**
- 7 Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8 Crédit Agricole Italia OBG Programme
- 9 Appendices
- 10 Contact list

CRÉDIT AGRICOLE ITALIA GREEN COVERED BOND

Crédit Agricole Italia fully integrated with the Crédit Agricole Group Framework

- Crédit Agricole's Green Bond Framework is aligned with the Green Bond Principles in its 2018 edition and its four core components:

➤ Eligible projects categories:

- **Renewable energy**
- **Green buildings**
- **Energy efficiency**
- **Clean transportation**
- **Waste and water management**
- **Sustainable agriculture and forest management**

➤ Annual report published on the Group's website detailing:

- the **allocation** of the Green Bond net proceeds
- the environmental **impact** of the Eligible Green Assets by eligibility criteria and issuing entity

Use of
Proceeds

Process for
Project
Evaluation
and
Selection

Reporting

Management
of
Proceeds

- Eligible Green Assets comply with Crédit Agricole Group standard credit process including the **Group's CSR policy** and **Sector Policies** as well as any applicable **environmental and social regulatory directives**

- The **Green Bond Committee** is in charge of the evaluation and selection of the eligible assets

- Crédit Agricole's Treasury and Medium/Long Term Funding team in charge of monitoring the allocation of the proceeds to the Eligible Green Assets on an **nominal equivalence basis**

- Allocation process monitored through an **internal information system** until maturity

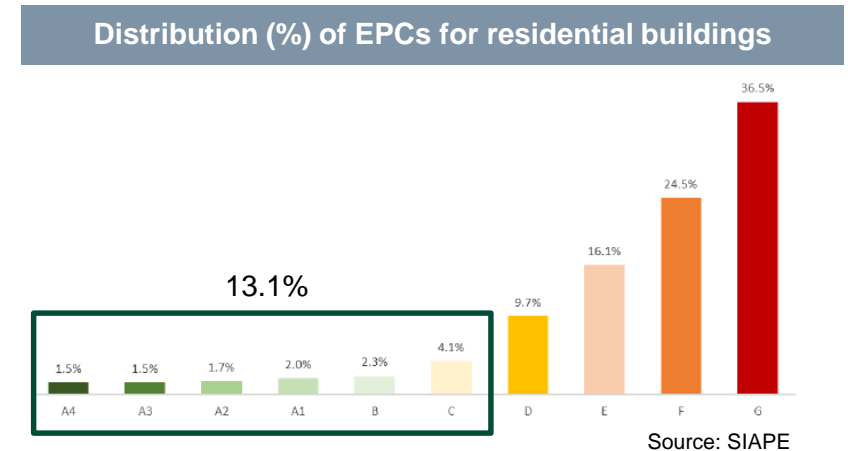
- Commitment to keep a **30% buffer** between the Green Portfolio and the Green Bonds outstanding

CRÉDIT AGRICOLE ITALIA GREEN COVERED BOND

Framework Appendix on Italian Green Residential Real Estate



- Following the best current market practices, Crédit Agricole Green Bond Framework defines the Green Real Estate assets as **“Loans or investments to finance new or existing residential buildings aligned with current environmental regulation and belonging to the top 15% of the most carbon efficient buildings (kg CO₂e/sq m) in their respective countries”**
- In order to set up Eligible Criteria aligned with the top 15% of the most carbon efficient building specifically in Italian context, Crédit Agricole Italia mandated an **independent Real Estate expert, CRIF**, which developed two approaches:
 - Approach based on EPC:** national statistics (SIAPE database) on Attestato Prestazione Energetica (2015), that is mandatory in rent, acquisition, construction of a new building and energy renovation show that A, B, or C EPC represent 13.1% of the local residential building stock
 - Approach based on the year of construction:** thanks to a regular update of Italian construction standards (in particular, the legislative Decree 192/2005 and Ministerial Decree 26/06/2015), the energy performance of new buildings increases over time. On **new residential properties built after 1st of January 2016** only, 98.3% present an EPC equal or better to the C class (according to SIAPE database)
- Eligibility criteria of the Crédit Agricole Italia Eligible Green Portfolio:
 - Criterion 1 (when EPC available):** Home loans financing the acquisition of Italian residential properties with A, B, and C EPC in force
 - Criterion 2 (in absence of EPC):** Home loans financing the acquisition of Italian newly residential buildings built after the 1st January 2016 after the application of a prudent 2.5% haircut over the portfolio identified under this criterion



CRÉDIT AGRICOLE ITALIA GREEN COVERED BONDS

Second-Party Opinion

Second-Party Opinion

- March 2021: Second Party Opinion from Vigeo Eiris is publicly available on Crédit Agricole Italia Banking Group website

“Vigeo Eiris is of the opinion that Credit Agricole Italia’s Framework is aligned with the four core components the Green Bond Principles 2018 (“GBP”).”


Expected Impacts: “the potential positive Impact of the eligible loans on the environmental objective is considered to be advanced”.

“We are of the opinion that the contemplated Bonds are coherent with Crédit Agricole Italia’s strategic sustainability priorities and sector issues and that they contribute to achieving the Issuer’s sustainability commitments”

External review

- Crédit Agricole S.A. will request a limited assurance report on the main features of its Green Bond reporting by an external auditor in the context of the Crédit Agricole Group Annual Report (“Document de référence”).

March 2021




SECOND PARTY OPINION

on the sustainability of Crédit Agricole Italia’s Green Covered Bonds

V.E is of the opinion that Crédit Agricole Italia’s Green Covered Bonds are aligned with the four core components of the Green Bond Principles 2018 (“GBP”) ✓

Covered Bonds


Contribution to Sustainability:



Expected impacts: Weak Limited Robust Advanced

ESG risks management: Weak Limited Robust Advanced

SDG Mapping



Characteristics of the Framework

Green Project Categories	Green Buildings
Project locations	Italy
Existence of framework	Yes
Share of refinancing	100% refinancing for the first issuance
Look back period	Not disclosed

Issuer

Controversial Activities

The Issuer appears to not be involved in any of the 17 controversial activities screened under our methodology:

<input type="checkbox"/> Alcohol	<input type="checkbox"/> Fossil fuels industry	<input type="checkbox"/> High interest rate lending	<input type="checkbox"/> Pornography
<input type="checkbox"/> Animal welfare	<input type="checkbox"/> Coal	<input type="checkbox"/> Human embryonic stem cells	<input type="checkbox"/> Reproductive medicine
<input type="checkbox"/> Cannabis	<input type="checkbox"/> Gambling	<input type="checkbox"/> Military	<input type="checkbox"/> Unconventional oil and gas
<input type="checkbox"/> Chemicals of concern	<input type="checkbox"/> Genetic engineering	<input type="checkbox"/> Nuclear power	<input type="checkbox"/> Tobacco
<input type="checkbox"/> Civilian firearms			

ESG Controversies

Number of controversies	None
Frequency	NA
Severity	NA
Responsiveness	NA

Coherence

Coherent	We are of the opinion that the contemplated Bonds are coherent with Crédit Agricole Italia’s strategic sustainability priorities and sector issues and that they contribute to achieving the Issuer’s sustainability commitments.
Partially coherent	
Not coherent	

March 2021



Keys findings

V.E is of the opinion that Crédit Agricole Italia’s Bonds are aligned with the four core components of the GBP.

Use of Proceeds –aligned with GBP

- Eligible Category is clearly defined and detailed, the Issuer has communicated the nature of the expenditures, the eligibility criteria, and the location of Eligible Assets.
- The Environmental Objective is clearly defined, it is relevant for the Eligible Category and set in coherence with sustainability objectives defined in international standards.
- The Expected Environmental Benefit is clear and precise, it is considered relevant, measurable, and will be quantified for the Eligible Category in the reporting).
- The issuer has transparently communicated the estimated share of refinancing for the first issuance (100%) and has committed to inform at least to investors the share of refinancing before each issuance. The issuer has not provided information on the look-back period for refinanced loans.

Evaluation and Selection - aligned with GBP and best practices identified by VE

- The process for Project Evaluation and Selection has been clearly defined and detailed by the Issuer, it is considered well-structured in all the evaluation and selection steps (including the proposal, selection, validation, monitoring of eligible loans). The roles and responsibilities are clear and include relevant internal expertise. The process is publicly disclosed in the Framework.
- Eligibility criteria (selection) for assets linked to the Eligible Loans selection have been clearly defined and detailed by the Issuer.
- The E&S risks identification and mitigation process is publicly disclosed in this SPO and is considered robust, it combines monitoring, identification and corrective measures (see detailed analysis on pages. 12-13).

Management of Proceeds - aligned with GBP and best practices identified by VE

- The Process for the Management and Allocation of Proceeds is clearly defined and detailed, and is publicly available in the hereby SPO.
- The proceeds will be allocated immediately at the time of issuance, as it is a 100% refinancing scheme.
- Net proceeds of the Bond will be tracked by the Issuer in an appropriate manner and attested in a formal internal process.
- There will be no unallocated proceeds. If, by any case, 100% of proceeds of the Bonds were not allocated at the settlement date or a shortfall of Eligible Loans, the Issuer has committed to keep unallocated proceeds in the form of money market products (liquid, low risk instruments) or to invest them in Green Bonds, following corporate strategy, in line with good market practices.
- The Issuer has committed that as long as the Bond is outstanding, the balance of the tracked net proceeds will be periodically adjusted to match allocations to eligible category made during that period.
- The Issuer has provided information on the procedure that will be applied in case of loans divestment and it has committed to reallocate divested proceeds to loans that are compliant with the bond framework.

Reporting - aligned with GBP and best practices identified by VE

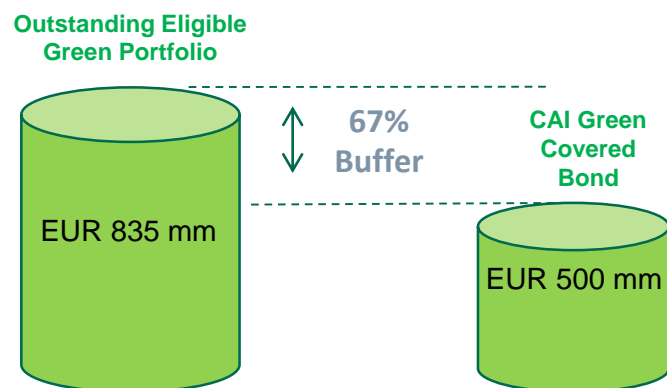
- The Issuer has committed to report on the Use of Proceeds annually, until Bond maturity. The report will be publicly available until bond maturity. The external verification of the report will also be made publicly available.
- The reporting will cover relevant information related to the allocation of Bond proceeds and to the expected sustainable benefits of the loans.

CRÉDIT AGRICOLE ITALIA GREEN COVERED BOND

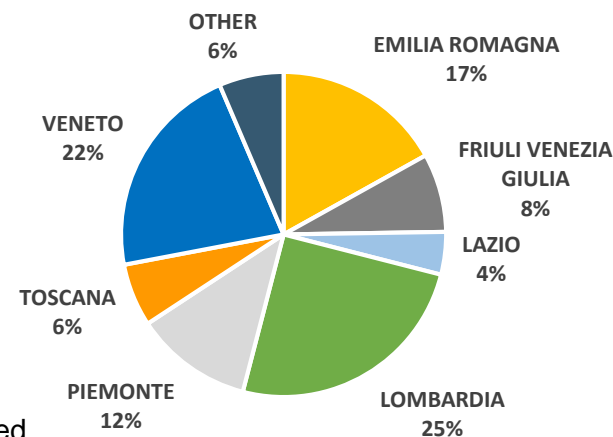
Crédit Agricole Italia Eligible Green Portfolio

Eligible Green Portfolio	
Outstanding amount	835,000,000 €
o/w Transferred in the Cover Pool	465,000,000
o/w Transferable in the Cover Pool	370,000,000
Number of loans	6.635
Average Life	22,9 years

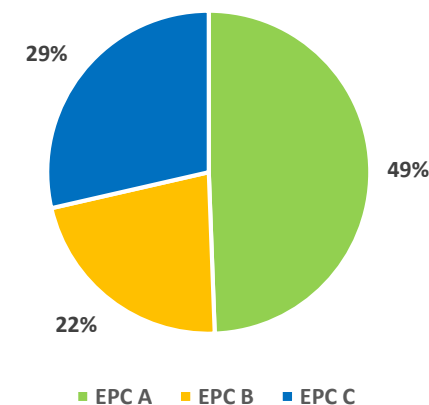
Commitment to keep **at least 30% buffer** between the Green Cover Pool and the Green Covered Bonds outstanding (EUR 500 millions). As of today, the “green buffer” stands at 67%



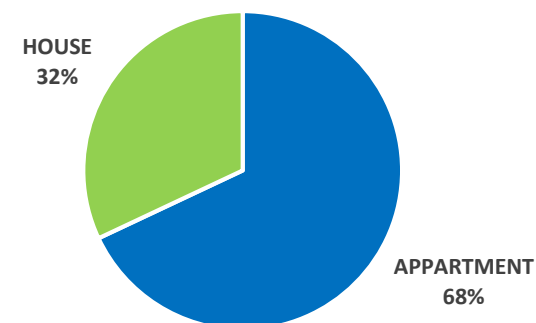
Breakdown by Region (% outstanding amount)



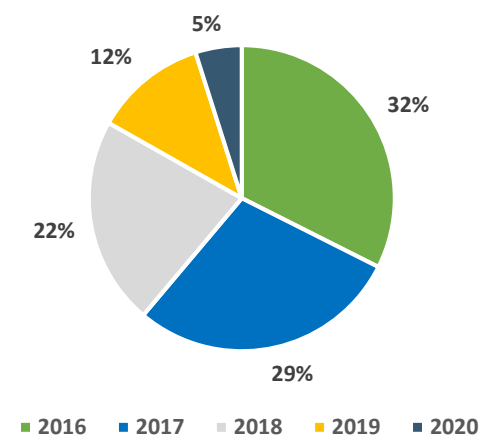
Eligible Green Portfolio under Criterion 1



Breakdown by type of dwelling (% of outstanding amount)



Eligible Green Portfolio under Criterion 2





Contents

- 1 Executive Summary
- 2 Crédit Agricole Italia Banking Group
- 3 Crédit Agricole Italia Banking Group Financial Highlights
- 4 Italian Housing Market
- 5 Crédit Agricole and Sustainability
- 6 Crédit Agricole Italia Green Covered Bond
- 7** Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8 Crédit Agricole Italia OBG Programme
- 9 Appendices
- 10 Contact list

CRÉDIT AGRICOLE ITALIA BANKING GROUP RESIDENTIAL MORTGAGE LOAN BUSINESS

Highlights

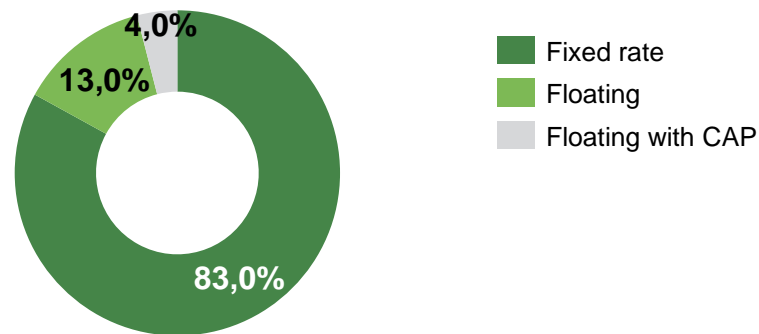
■ CA Italia Banking Group, a significant player in Italian residential financing:

- €21.0bn stock of residential mortgage loans on 31/12/2020 (+5.5% vs December 2019)
- €3.2bn residential mortgage loans' production on 31/12/2020 2,2% YoY (-2.5% YoY in transactions)
- Market share of ca. 5.39%* of stock and ca. 5.34%* of flow in June 2020

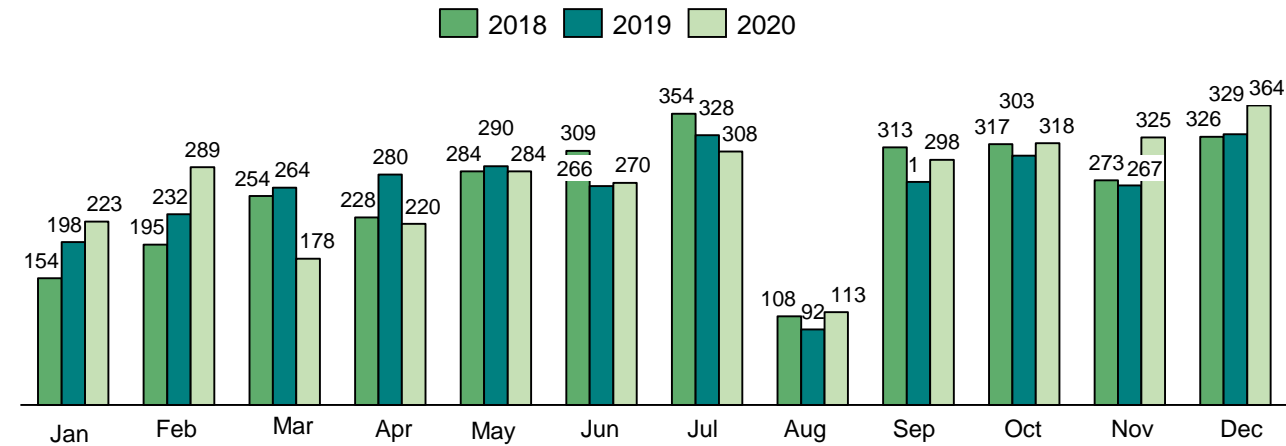
■ CA Italia Banking Group mortgage loans risk level:

- Mortgage deed registration: 1st level mortgage deed registered is 150% of the loan amount
- On 31/12/2020, 1.0% of net non-performing loans (bad loans + UTP + past due); 0.3% of net bad loans
- Mortgage NPL coverage ratio at 24.6% on 31/12/2020

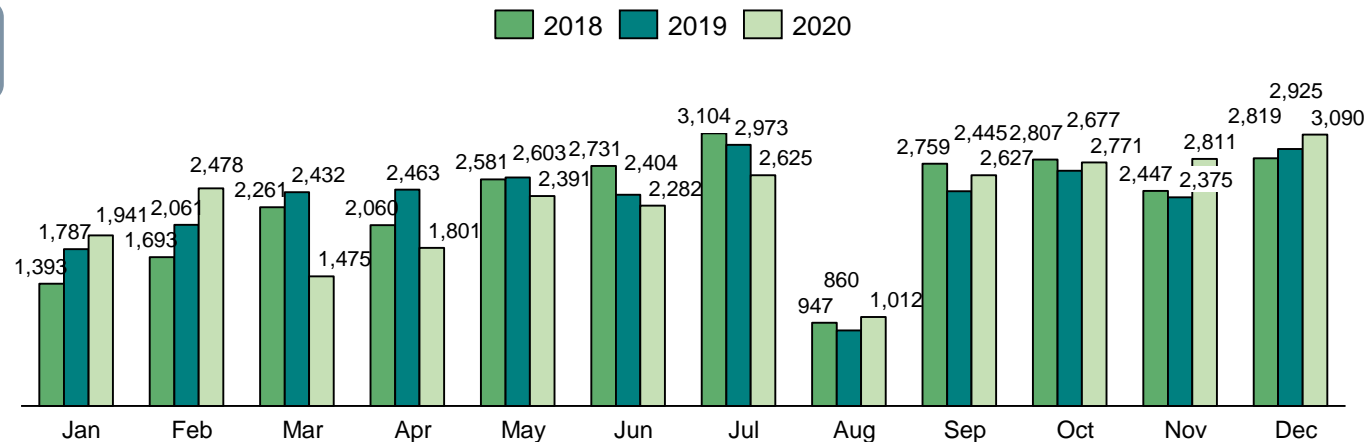
2020 new residential mortgage loans interest rate type



New gross mortgage loans (volumes in million)







New mortgage loans (number of transactions)



CRÉDIT AGRICOLE ITALIA BANKING GROUP RESIDENTIAL MORTGAGE LOAN BUSINESS

Credit Policy – Framework and guidelines

Cluster	Main Driver		Strategy
Private/ Customers	Counterparty risk	Rating 	Diversified approach by product ✓ Mortgage loans ✓ Loans ✓ Others
	Borrower's characteristics	✓ Income (and guarantees) ✓ Installment / Income ✓ LTV (Loan to value) and LTC (Loan to building cost) ✓ Age	
Companies / Public Entities	Counterparty risk	Rating 	Cluster Identification 
	Economic sector	Attractiveness and riskiness	Customized strategies by cluster 
	Size	Commercial segmentation	Specialized lending by segment

- **Credit Policy by PEF** (Pratica elettronica di fido) approval system
- **Origination process changes according to the complexity of the position**
- **Constraints inversely related to borrower's risk profile** based on his rating

Forthcoming Guidelines*

- **New PEF (Pratica Elettronica Fido):** more efficient and effective;
- **Greater segmentation and specialized lending.**

CRÉDIT AGRICOLE ITALIA BANKING GROUP RESIDENTIAL MORTGAGE LOAN BUSINESS

Well-established selection and risk management processes (1/2)

STEPS OF THE PROCESS	ACTIVITIES	DESCRIPTION OF THE PROCESS	FOCUS
Sale	<p><i>Full transparency and tailor-made commercial offer to Customers</i></p>	<p>Supported sale and automated production of documentation</p>	<p><i>Sales* 31/12/2020:</i> 50% Branches; 33% Intermediary; 17% On Line</p>
Origination	<p><i>Customer Registration and preliminary checks</i></p> <p><i>Automated mortgage loan application</i></p> <p><i>Origination through PEF (Pratica Elettronica Fido) with integrated credit strategies</i></p>	<ul style="list-style-type: none"> ▪ Supported workflow with mandatory steps and completeness and adequacy checks of the entered data ▪ Integrated Workflow with Crédit Agricole Italia's procedures and related checks ▪ The bank <ol style="list-style-type: none"> 1) performs analysis on databases (CRIF, CERVED; DATABANK); 2) checks compliance with credit policy; 3) carries out the calculation of an acceptance rating, defining automatically the approval risk level (synthetic assessment) through the same tool (PEF); <p>PEF assigns to customers a synthetic assessment summarized by three categories</p> <ol style="list-style-type: none"> 1. Positive: possible forwarding to the decision-making organ 2. To evaluate: it's necessary an higher level of analysis 3. To deepen: it required further documentation in order to improve the credit worthiness 	<p><u><i>Lending Criteria:</i></u></p> <ul style="list-style-type: none"> ▪ Maximum borrower's age 75 years ▪ Maximum tenor of 30 years (average maturity stock mortgage loans 21.9 years, average maturity new mortgage loans 21.3 years) ▪ Installment** \ Net income ratio <30% (higher levels will be evaluated by superior deliberative levels) ▪ LTV standard <80%***, <50% in case of restructuring, Not residential buildings
Approval	<p><i>Display PEF outputs and automated updating</i></p>	<p>Identification of the decision making organ according to the level of risk through PEF's score.</p>	<p><u><i>Approvals 31/12/2020:</i></u></p> <p>12% branch level 60% Regional level 28% Central level</p>

CRÉDIT AGRICOLE ITALIA BANKING GROUP RESIDENTIAL MORTGAGE LOAN BUSINESS

Well-established selection and risk management processes (2/2)

STEPS OF THE PROCESS	ACTIVITIES	DESCRIPTION OF THE PROCESS	FOCUS
<p>Implementation</p> <p>Conclusion</p> <p>Lending</p>	<p><i>Property appraisal</i></p> <p><i>Insurance contract</i></p>	<ul style="list-style-type: none"> ▪ Automated contract's documentation with integrated checks ▪ Property valuation: the asset is always subject to a technical physical appraisal ▪ Property must be insured against the risks of fire, lightning and explosion (Home Protection Insurance). In addition, 90% (at 31/12/2020) of mortgages bear a creditor protection, even if the subscription is not mandatory 	<p>Property valuation companies:</p> <ul style="list-style-type: none"> ▪ Crif ▪ Cerved ▪ Prelios ▪ Revaluta
<p>Filing System</p>	<p><i>Digital Filing System</i></p>	<ul style="list-style-type: none"> ▪ Actually 100% digital dossier, digital contract and digital storage 	
<p>Property Value's Surveillance</p>	<p><i>Fair Value Assessment</i></p>	<ul style="list-style-type: none"> ▪ The value of the property is checked through statistical methods (Nomisma Indexes) once a year ▪ If statistical method shows a significant variation with the previous period, a new appraisal is carried out 	



Contents

- 1 Executive Summary
- 2 Crédit Agricole Italia Banking Group
- 3 Crédit Agricole Italia Banking Group Financial Highlights
- 4 Italian Housing Market
- 5 Crédit Agricole and Sustainability
- 6 Crédit Agricole Italia Green Covered Bond
- 7 Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8** Crédit Agricole Italia OBG Programme
- 9 Appendices
- 10 Contact list

CRÉDIT AGRICOLE ITALIA OBG PROGRAMME

Structural features and structure overview

The Programme

- €8bn Covered Bond Programme: first issue in July 2013, with a €2.7bn retained issue (liquidity reserves)
- November 2014: €2.7bn retained issue partially cancelled (€1.5bn); December 2014: € 1.0bn market issue 7 year maturity
- September 2015: € 1.0bn market issue 7 year maturity
- October 2016: Double tranche market issue of € 0.75 bn each, maturity of 8 and 15 years
- March 2017: Double tranche market issue of € 0.75 bn each, maturity of 8 and 12 years; December 2017: € 0.75bn market 8 year maturity
- January 2018: € 0.5bn market issue 20 year maturity
- Programme extended to 16bn
- March 2019: Market issue maturity of 8 years and retained issue of € 0.75bn each
- January 2020: Double tranche market issue of €0.50 bn with 8 year maturity and €0.75 bn with 25 year maturity; April 2020: retained issue of €0.50 bn with 4 year maturity; July 2020: expiry of the first retained issue (€ 1.2 bn) and retained issue of € 0. 5bn with 3 year maturity
- Currently outstanding: €1.75 bn retained OBG; €8.25 bn market OBG
- Current rating: Aa3 from Moody's

Cover pool

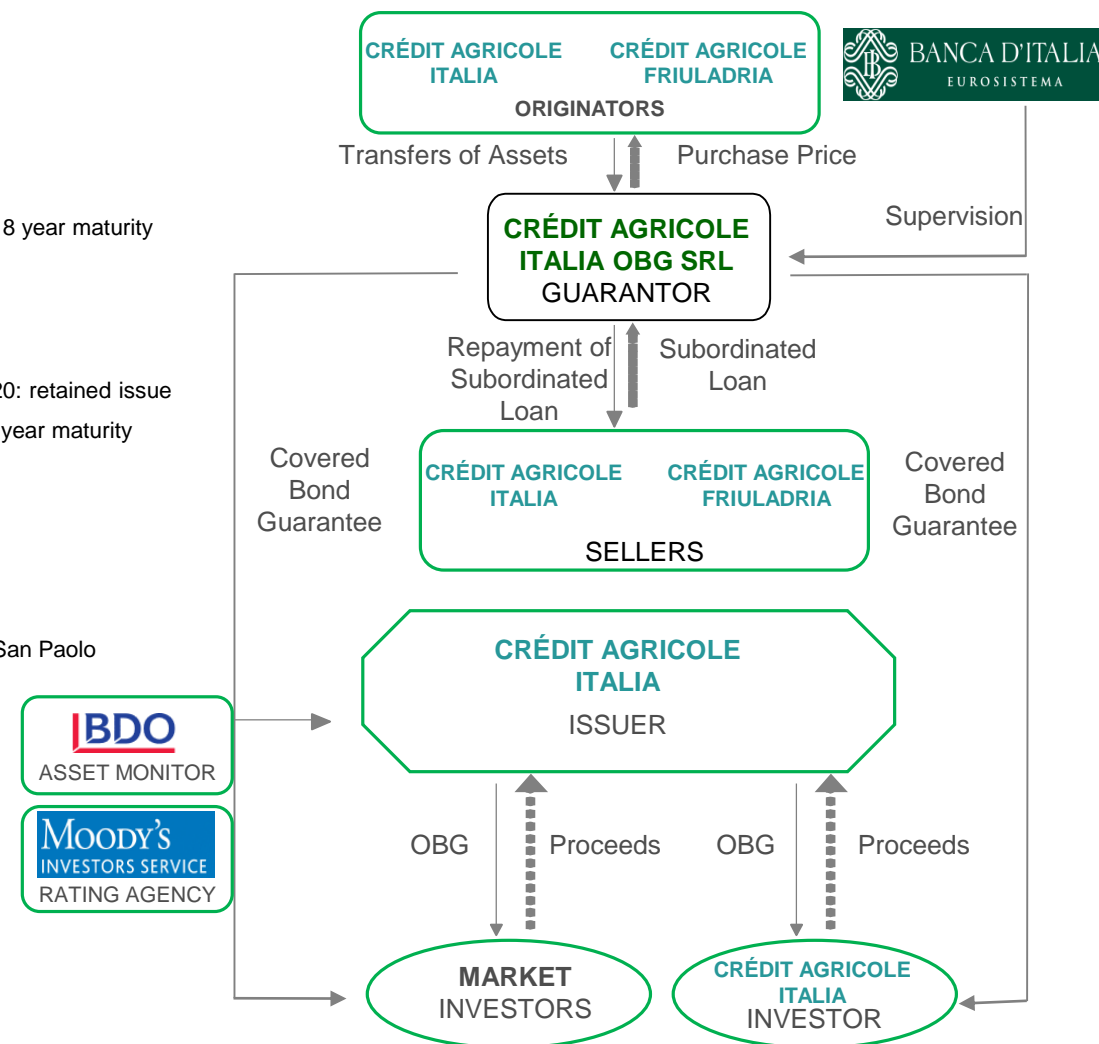
- Mortgage loans transferred to Crédit Agricole Italia OBG srl
- Self-originated mortgage loans by Crédit Agricole Italia Banking Group and originated by branches purchased from Intesa San Paolo
- Property located in Italy
- No arrears on the transfer date
- Current cover pool: 85% residential mortgage loans and 15% substitute assets* (cash)
- No ABS and commercial mortgage loans (by prospectus)

Over-collateralisation

- 7.5% committed over-collateralisation (OC)
- 25.01% at December 2020

Monitoring

- BDO Italia: Asset Monitor reporting to Bank of Italy



*Substitute Assets: liquidity generated by repayment of mortgages and deposited on the accounts of the SPV.

CRÉDIT AGRICOLE ITALIA OBG PROGRAMME

Market risk monitoring

■ Interest rate exposure

- ❑ Cover pool is composed by 4.6bn of floating rate and 5.1bn fixed rate
- ❑ Floating rate for €1.75bn retained OBG (soft bullet)
- ❑ Fixed rate for €8.25bn market OBG (soft bullet)

■ Asset and liabilities matching controls

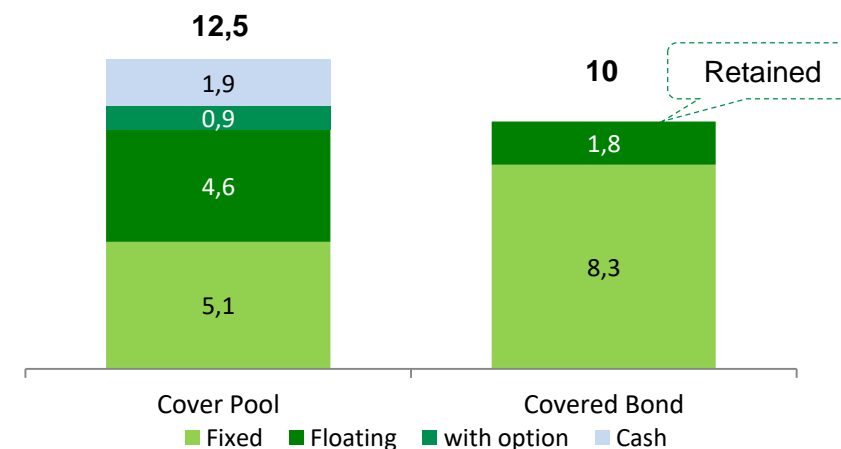
Semi annual regulatory stress tests

- ❑ Nominal Value Test
- ❑ Net Present Value Test
- ❑ Interest Coverage Test
- ❑ Amortisation Test*

Additional internal controls

- ❑ Quarterly monitoring based on cash flow model to check timely payment of OBG with cash from cover pool including over-collateralisation

Interest rate breakdown (bn€)**



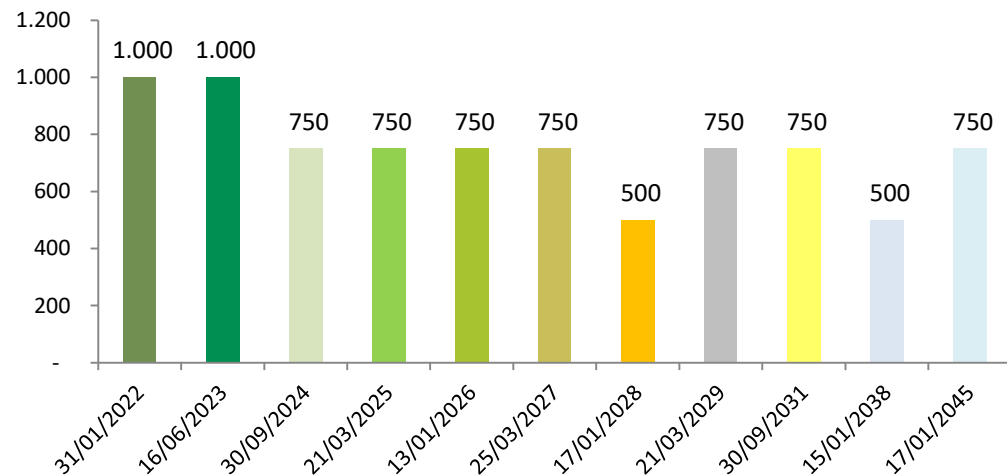
Ancient loans with option: Customers have the right to switch at any time from fixed to floating rate (and vice-versa) at the market rate of the moment

** Updated at 31st December 2020

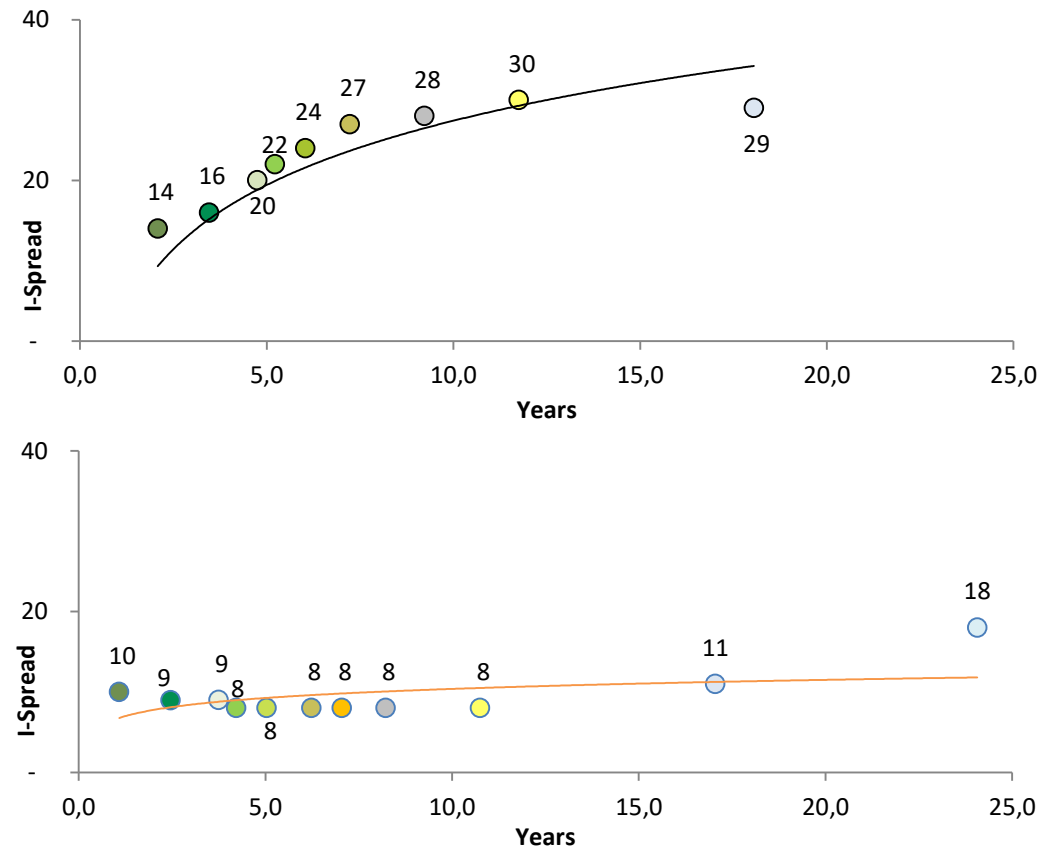
CRÉDIT AGRICOLE ITALIA OBG

OBG Outstanding Maturities & I-Spread

OBG Outstanding Maturities



I-Spread (bps) December 2019 vs December 2020



— Dec 2019 130 bps: Spread between BTPS 2045 and CAI Banking Group covered bond 25y (as at 17 January 2020)

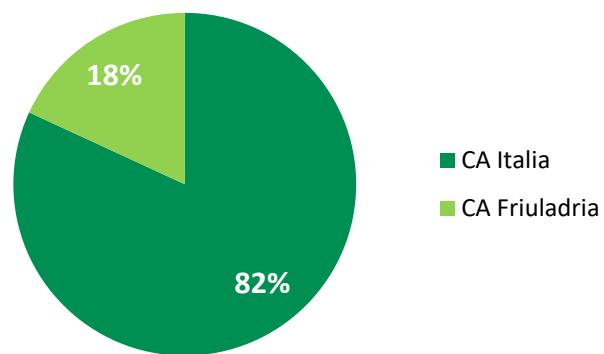
— Dec 2020 110 bps: Spread between BTPS 2045 and CAI Banking Group covered bond 25y

CRÉDIT AGRICOLE ITALIA OBG PROGRAMME

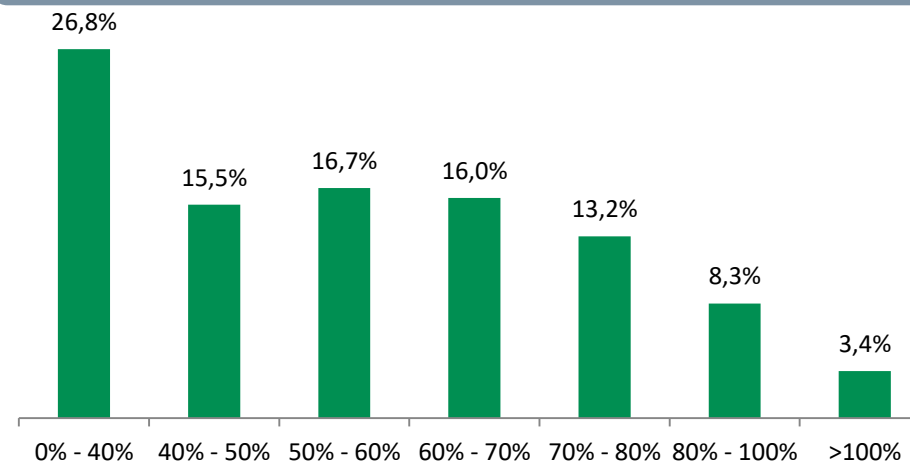
Cover Pool at 31/12/2020 (1/3)

Total mortgage outstanding cover pool	10.610.252.232
Substitute Assets (Cash)	1.891.120.884
Number of loans	127.577
Average loan balance	83.167
WA Seasoning (month)	65
WA Remaining term (month)	213
WA CLTV (Current Loan to Value)	55,17%
Interest rates of credit pool	48.4% fixed
	8.7% with option
	42.9% floating
Origination	100% Crédit Agricole Italia Banking Group (details below)

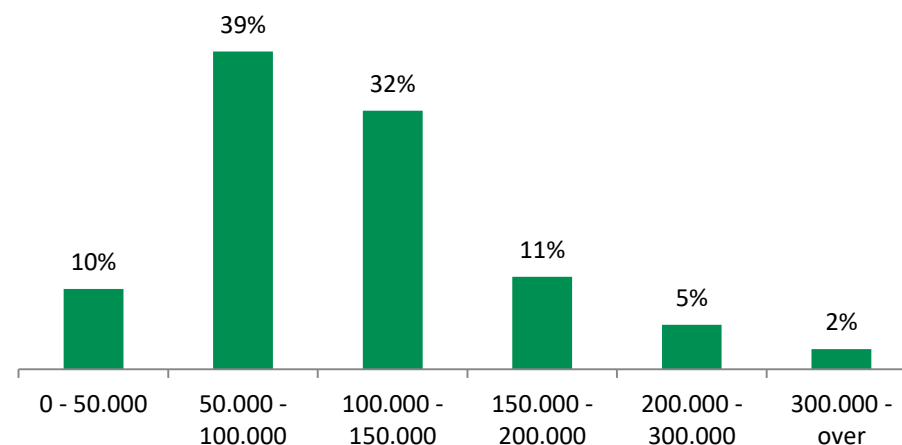
Origination by banks (% of outstanding amount)



Breakdown by CLTV as % of outstanding amount



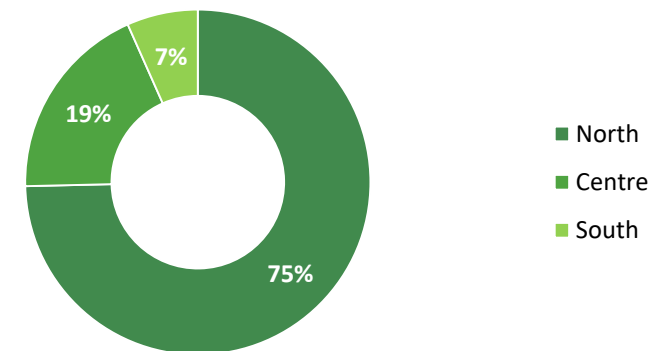
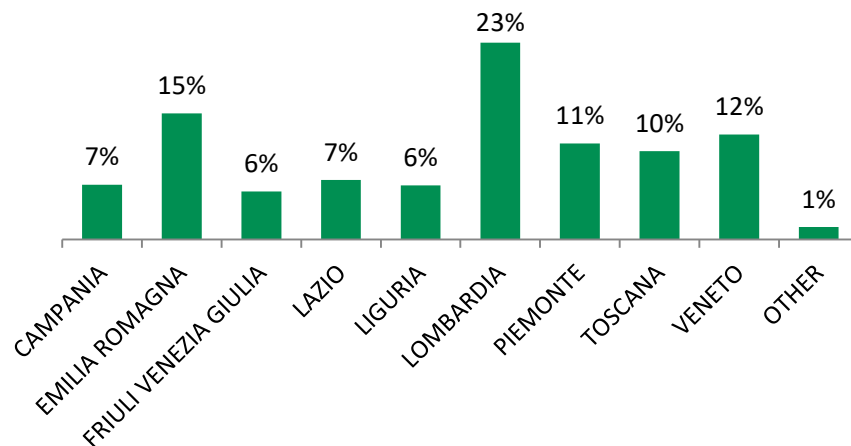
Breakdown by outstanding amount as % of outstanding amount



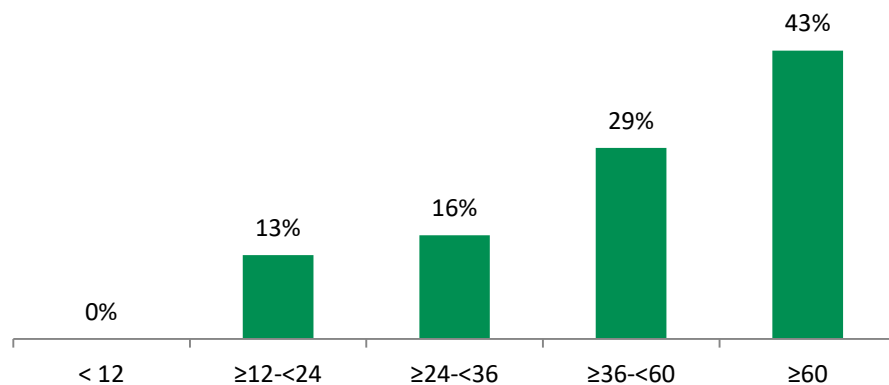
CRÉDIT AGRICOLE ITALIA OBG PROGRAMME

Cover Pool at 31/12/2020 (2/3)

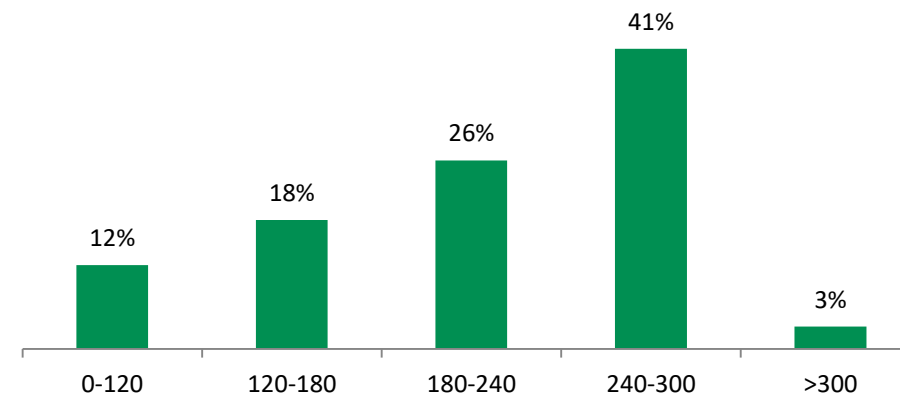
Breakdown by region as % of outstanding amount



Breakdown by seasoning (months) as % of outstanding amount



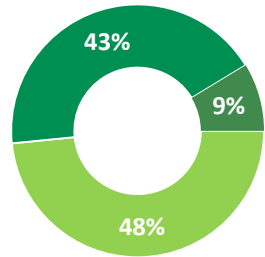
Breakdown by remaining (months) as % of outstanding amount



CRÉDIT AGRICOLE ITALIA OBG PROGRAMME

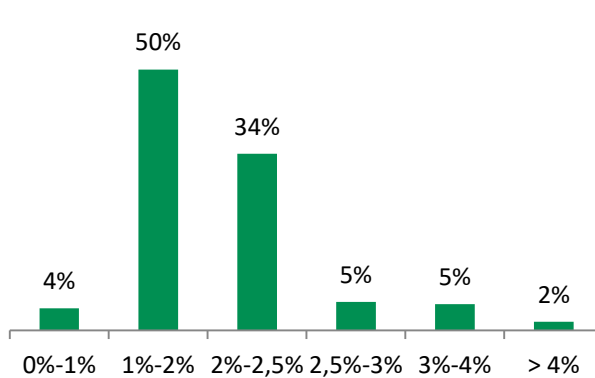
Cover Pool at 31/12/2020 (3/3)

Interest type as % of outstanding amount

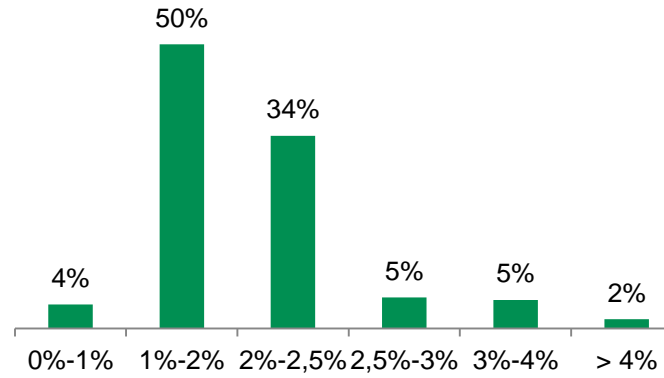


■ Fixed ■ Floating ■ With option

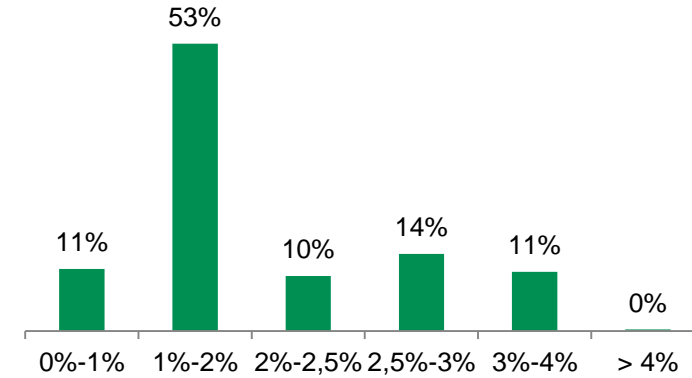
Breakdown fixed interest as % of relevant fixed rate outstanding amount



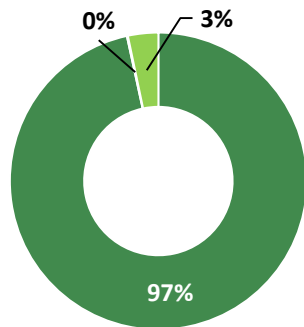
Breakdown "with option", margin on Euribor 3M as % of relevant with option outstanding amount



Breakdown floating rate margin on Euribor 3M as % of relevant floating rate outstanding amount



Payment type as % of outstanding amount



■ Direct Debit ■ Cash ■ Standing Order (RID)

Cover pool mortgage loan performance

- Loans in Arrears > 90 days: 0.13% of total Cover Pool (vs. 0.15% at 31.12.19)
- Total Loans in Arrears: 2.6% of total Cover Pool (vs. 3.4% at 31.12.19)
- No Bad Debts* in the Cover Pool: they are bought back on a monthly basis

* No Bad Debts should be understood as no "Sofferenze", as defined by the Bank of Italy (Circ. 272/2008 Bank of Italy 8th update).

CRÉDIT AGRICOLE ITALIA OBG PROGRAMME

Summary

Issuer	Crédit Agricole Italia
Originator	Crédit Agricole Italia (CA Carispezia merged at the end of July 2019), Crédit Agricole FriulAdria
Guarantor	Crédit Agricole Italia OBG S.r.l.
Arranger	CA-CIB
Representative of CB holders	Zenith Service S.p.A.
Asset Monitor	BDO Italia
Rating	Aa3 from Moody's
TPI LEEWAY (Moody's)	2 Notches
Listing	Luxembourg Stock Exchange
Programme Amount	€16bn
Cover Pool	Italian residential mortgages only
Governing Law	Italian Law
Maturity	Soft bullet with 12 month extension period
LCR	LCR compliant, Level 1 asset
Covered Bond Label	Yes
Risk Weighting (Standard Approach)	10%
Outstanding OBG	Series 1: €1.2bn retained (Expired in July 2020) Series 2: €1.0bn Series 3: €1.0bn Series 4: €0.75bn Series 5: €0.75bn; Series 6: €0.75bn Series 7: €0.75bn Series 8: €0.75bn Series 9: €0.5bn; Series 10 €0.75bn retained; Series 11 €0.75bn; Series 12 €0.5bn; Series 13 €0.75bn ; Series 14: €0.5bn retained; Serie 15: €0.5bn retained

CRÉDIT AGRICOLE ITALIA OBG PROGRAMME

Italian Covered Bond legal framework

Name of the instrument	Obbligazioni Bancarie Garantite (OBG)
Legislation	Law 80 14/5/2005 amending art 7-bis of Law 130/1999; Ministry Finance & Economy regulation 310 dated 14/12/2006 and Bank of Italy instructions issued 17/5/2006
Asset Ring-fencing	Cover assets are segregated by law after the transfer to a separate entity
Integration Assets	Substitute Assets (deposits < 1yr) up to 15% of cover assets
Main eligibility criteria for assignement	EEA and Switzerland, LTV 80% for residential mortgage loans (60% for commercial mortgage loans)
Inclusion of hedge positions	Hedge positions are part of structural enhancements intended to protect bondholders
Mandatory Tests	The Nominal Value (NV) of the Cover Pool must be at least equal to the NV of the outstanding OBG The NPV of the cover pool must be at least equal to the NPV of the outstanding OBG Interest deriving from the Cover Pool must be sufficient to cover interest due under the OBG Loans in arrears for more than 90 days must be excluded from mandatory tests
1st claim on the Cover Pool in the event of insolvency of the Issuer	In case of issuer's default, OBG holders benefit from a priority claim on the assets included in the Cover Pool for all payments due under the covered bond
Bankruptcy remoteness	In case of issuer's insolvency, the OBG are not accelerated
Dual Recourse	Dual recourse both on the issuer and on the Cover Pool In case of issuer's default and if the cover pool is insufficient for all payments due under OBG, OBG bondholders have a claim against the issuer ranking pari passu with the issuer's unsecured creditors
Over-collateralisation	Minimum over-collateralisation required to comply with the mandatory coverage tests
Controls	Supervision by Bank of Italy; Ongoing controls by the asset monitor (including controls of mandatory tests)
Compliant with UCITS 52 (4) and CRR	Yes



Contents

- 1 Executive Summary
- 2 Crédit Agricole Italia Banking Group
- 3 Crédit Agricole Italia Banking Group Financial Highlights
- 4 Italian Housing Market
- 5 Crédit Agricole and Sustainability
- 6 Crédit Agricole Italia Green Covered Bond
- 7 Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8 Crédit Agricole Italia OBG Programme
- 9 Appendices**
- 10 Contact list

A GRUPPO ORIENTED TO INNOVATION

The network of Village by CA, present in the world with 40 locations and in Italy since 2018



Mission: support young companies with a high innovative spirit and growth potential through an ecosystem involving public and private partners

Le Village by CA Milano

Opened on dec. 2018



43 startup

12 partner e 37 enablers



Partnership with Bicocca e Cattolica Universities

Business Scope

- Food**
Innovazioni per cibo, vino e ristorazione
- Fashion**
Innovazioni per moda, lusso e accessori
- Furniture**
Innovazioni per design, artigianato e arredo
- Fintech**
Innovazioni per banche e assicurazioni (insurtech)
- Future Mobility**
Innovazioni per mobilità e trasporti
- France**
Qualsiasi startup interessata al mercato francese
- Pharma**
Innovazioni nel campo farmaceutico

Le Village by CA Parma

Opened on oct. 2020



30 startup

17 partner



Partnership with Parma University and Gellify



Business Scope

P. Pharma & Life Science Innovazione di processi e prodotti nel settore farmaceutico, Medtech e Biotech	A. AgriFoodTech Food ma non solo, valorizzazione di tutta la catena del valore della filiera agroalimentare	R. Regenerative Energia / cleantech / packaging "plastic free" / costruzioni / sostenibilità ambientale	M. Meccanica & Mobilità Innovazione nei settori meccanica, automotive, mobilità e trasporti	A. Automazione industriale & Digitale Innovazioni Industria 4.0 e tutto ciò che riguarda il mondo dei macchinari industriali e Innovazione Digitale
---	---	---	---	---

An active collaboration between the ecosystem

Some of principal partners:



Services offered to startup

Accelerator programmes, training, mentoring designed with enablers and partners

Periodic **Business Matching** meetings with corporate companies and client entrepreneurs

Support for **internationalization** and direct channel with Villages in France and abroad

Initiation of concrete **collaborations** between startups and all the BUs of the Crédit Agricole Group

Activities of **fund-raising**

Other openings planned

MORTGAGE LOAN ELIGIBILITY CRITERIA

Mortgage Loan Eligibility Criteria (at the transfer date)

Receivables deriving from Mortgage loan contracts:

- 1) which are Residential Mortgage Loans having a weighted-risk below 35% (standard approach) and LTV at transfer time below 80%
- 2) governed by Italian law
- 3) no installments due and unpaid for more than 30 days
- 4) seasoning: borrower has paid at least the 1st installment in respect of the Loan
- 5) pre-amortisation period fully elapsed
- 6) denominated in Euro
- 7) which do not allow limitations on transfer
- 8) debtor is a person resident in Italy and belongs to the economic category of consumer families
- 9) secured by first level mortgage deed registration
- 10) current principal balance exceeds €2,000
- 11) underlying property is located in Italy
- 12) excluding mortgage loans in relation to which the payment of the installments (including the principal component and the interest component) (i) shall be subject to a moratorium still in progress, or (ii) has been subject to moratorium and, despite the moratorium being over, accrued interest during the period of moratorium has not yet been fully paid
- 13) excluding mortgage loans to debtors classified as doubtful
- 14) excluding ABS and commercial mortgage loans



Green Mortgage Loan Eligibility Criteria

Receivables deriving from Mortgage loan contracts:

- 1) Home loans financing the acquisition of Italian residential properties with A, B, and C EPC in force
- 2) Home loans financing the acquisition of Italian newly residential buildings built after the 1st January 2016 after the application of a prudent 2.5% haircut over the pool identified under this criterion

BANKING SECTOR REFORM IN ITALY

The Italian banking system is challenged by a high level of non-performing loans concentrated within certain banks

Specific regulatory measures:

- **DTAs (August 2015)** - Tax deductibility of loan losses has gone from 5 years* to 1 year, in order to allow for the complete write-off of current stock of deferred tax assets



- **Fondo Interbancario di Tutela dei Depositi (November 2015)** – on voluntary basis, can initiate interventions in support of participating banks in special administration or failing or likely to fail, in accordance with the specific conditions provided for in the regulations (Tercas)
- **Single Resolution Fund (November 2015)** - part of the Single Resolution Mechanism (SRM - CR Ferrara, Banca Etruria, Banca Marche, CariChieti)
- **Garanzia Cartolarizzazione Sofferenze (GaCS – January 2016)** - **guarantee for senior tranches of securitised NPLs**, guarantee will be issued upon request of banks, which in turn have to pay a regular commission to the Treasury. Price of the guarantee will reflect the market price in order to ensure the state aid-free nature of the scheme.

The State will guarantee only senior tranches of the asset-backed security which have received a rating equal to or higher than Investment Grade by a rating agency qualified by the ECB

- **Atlante Fund (April 2016)** – supporting the recapitalisation of Italian banks and transactions for the sale of NPLs through the purchase of *junior* tranches
- **Bureaucracy simplification and streamlining procedures for accelerating the timing for credit recovery (June 2016)**
 - New on-line civil court proceedings to decrease the average time for a civil court decisions to 367 days
 - Creation of special tribunals for business disputes, with 80% managed within 1 year
 - «Marciano Pact»: the non-payment by a business owner extended beyond 9 months from the due date of at least three monthly installments provides for the out-of-court assignment of real property used to collateralise financing to the creditor
- **Atlante Fund 2 (August 2016)** – provides support for the sale of NPLs by Italian banks through the purchase of *mezzanine* and *junior* tranches
- **Fondo Interbancario di Tutela dei Depositi (November 2018)** - voluntary intervention scheme of the Italian Interbank Deposit Protection Fund (FITD) in support of Banca Carige which was placed under special administration in January 2019
- **GACS (May 2019)** – authorized an extension until May 2021 of public guarantee for the securitization of non-performing loans

CRR (129)

The Covered Bond Programme of Crédit Agricole Italia is eligible to obtain the preferential treatment pursuant to Article 129 of CRR:

- collateralised (pursuant to paragraph 7 off Article 129 of CRR) by:
 - residential property up to the lesser of the principal amount of the liens that are combined with any prior liens and 80 % of the value of the pledged properties and
 - exposures to institutions that qualify for the credit quality step 1 as set out in this Chapter*. The total exposure of this kind shall not exceed 15 %** of the nominal amount of outstanding covered bonds of the issuing institution. Exposures to institutions in the Union with a maturity not exceeding 100 days shall not be comprised by the step 1 requirement but those institutions shall as a minimum qualify for credit quality step 2 as set out in this Chapter* (Short Term at least equal to P-2)
- Rating: Aa3 (credit quality step 1 pursuant to paragraph 4 off Article 129 of CRR)
- Transparency (pursuant to paragraph 7 off Article 129 of CRR): provided that the institution investing in the covered bonds can demonstrate to the competent authorities that:
 - a) it receives portfolio information at least on:
 - i. the value of the cover pool and outstanding covered bonds
 - ii. the geographical distribution and type of cover assets, loan size, interest rate and currency risks
 - iii. the maturity structure of cover assets and covered bonds, and
 - iv. the percentage of loans more than 90 days past due
 - b) the issuer makes the information referred to in point (a) available to the institution at least semi-annually

* CRR – Part Three – Title II – Chapter 2

** exposures caused by transmission and management of payments of the obligors not be comprised in calculating the limits referred to in this points

ACCESS TO THE RESERVED SECTION OF THE WEB SITE

1 <http://gruppo.credit-agricole.it/>



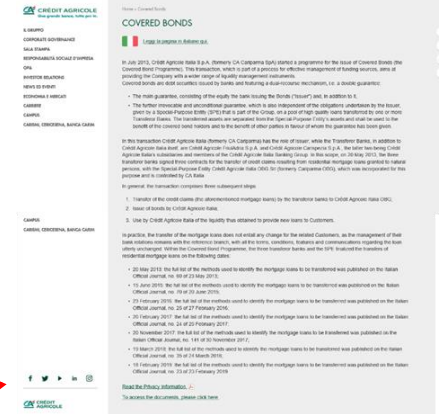
2 For the Covered Bond Section
Click on the link: "Investor Relations"



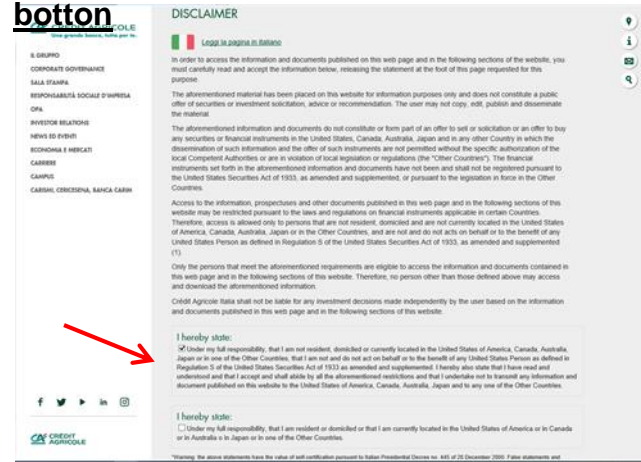
3 Click on "Covered Bond"



4 Click on "To access the documents, please click here" at the end of the site



5 Click here to insert the flag in the first
button



NOW YOU ARE IN THE RESERVED SECTION



- IL GRUPPO
- CORPORATE GOVERNANCE
- SALA STAMPA
- RESPONSABILITÀ SOCIALE D'IMPRESA
- INVESTOR RELATIONS
- NEWS ED EVENTI
- ECONOMIA E MERCATI
- CARRIERE
- CAMPUS



Home > Investor Relations > Covered Bond > Documentazione

DOCUMENTAZIONE PRIMO PROGRAMMA DI EMISSIONI

AVVISO DI CESSIONE

Come pubblicato nella Gazzetta Ufficiale del 25 febbraio 2017, in data 20 febbraio 2017, nell'ambito del Programma di Covered Bond di 8 miliardi di euro approvato dal Gruppo Bancario Crédit Agricole Italia nel 2015, il titolo ceduto a Cariparma CSO Srl (SPV utilizzata dal Gruppo per il programma) dalle Banche del Gruppo un portafoglio di mutui ipotecari residenziali costituito complessivamente da 19.200 rapporti per un debito residuo di 1.992,5 Mln di euro ed un prezzo di cessione di 1.983,5 Mln di euro, così ripartito tra le Banche:

- **Credit Agricole Cariparma:** 13.126 rapporti per un debito residuo di 1.397,2 Mln di euro ed un prezzo di cessione di 1.389,4 Mln di euro;
- **Credit Agricole Friuladria:** 4.070 rapporti per un debito residuo di 394,0 Mln di euro ed un prezzo di cessione di 392,9 Mln di euro;
- **Credit Agricole Carispezia:** 2.008 rapporti per un debito residuo di 201,7 Mln di euro ed un prezzo di cessione di 200,7 Mln di euro.

L'ammontare dei crediti ceduti nell'ambito del programma è pertanto, passato dai 4,8 mrd di euro di dicembre 2016 a 6,7 mrd di euro post cessione.

NOTICE OF TRANSFER

As published in the Official Gazette dated February 25th 2017, on February 20th 2017, in the context of the EUR 8bn Covered Bond Programme, the Group transferred to Cariparma CSO Srl (the SPV used by the Group for the Programme) a pool of residential mortgages composed by 19,200 loans with an outstanding amount of EUR1,992.5m (and a price of EUR1,983.5m) split among originating Banks as follow:

- **Credit Agricole Cariparma:** 13,126 loans for a residual debt of EUR1,397.2m at a price of EUR1,389.4m;
- **Credit Agricole Friuladria:** 4,070 loans for a residual debt of EUR394.0m at a price of EUR392.9m;
- **Credit Agricole Carispezia:** 2,008 loans for a residual debt of EUR201.7m at a price of EUR200.7m.



Contents

- 1 Executive Summary
- 2 Crédit Agricole Italia Banking Group
- 3 Crédit Agricole Italia Banking Group Financial Highlights
- 4 Italian Housing Market
- 5 Crédit Agricole and Sustainability
- 6 Crédit Agricole Italia Green Covered Bond
- 7 Crédit Agricole Italia Banking Group Residential Mortgage Loan Business
- 8 Crédit Agricole Italia OBG Programme
- 9 Appendices
- 10** Contact list

CONTACT LIST

Stefano Marlat

Head of Financial Management

+39 0521 913 306

stefano.marlat@credit-agricole.it

Arturo Cerbone

Financial Management

+39 0521 913 179

arturo.cerbone@credit-agricole.it

Giuseppe Ammannato

Investor Relations

+39 0521 913 328

giuseppe.ammannato@credit-agricole.it

Cristian Segnani

Financial Management

+39 0521 913 226

cristian.segnani@credit-agricole.it

**CRÉDIT
AGRICOLE
GROUP**
ITALIA

 **CRÉDIT AGRICOLE**
CARIPARMA | FRIULADRIA | CARISPEZIA

AGOS

 **FCA BANK**

 **CRÉDIT AGRICOLE**
LEASING

 **CRÉDIT AGRICOLE**
EUROFACTOR

 **CRÉDIT AGRICOLE**
CORPORATE & INVESTMENT BANK

Amundi
ASSET MANAGEMENT

 **CRÉDIT AGRICOLE**
CREDITOR INSURANCE

 **CRÉDIT AGRICOLE**
VITA

 **CRÉDIT AGRICOLE**
ASSICURAZIONI

caceis
INVESTOR SERVICES

 **INDOSUEZ**
WEALTH MANAGEMENT

 **INDOSUEZ**
FIDUCIARIA

 **CRÉDIT AGRICOLE**
GROUP SOLUTIONS